2024 Lenovo Commercial Product Decision Tree

NA Commercial Product Managers

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Customer Personas

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- Docking Station
- Smart Collab

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Lenovo Customer Personas

- Mobile/Hybrid Users
- Admin/Office Workers
- Power Users/Creators
- AI Inclined
- Switchers

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Mobile/Hybrid Workers

People with autonomy and flexibility to blend working in the office, remotely, or on the go

Flexibility to decide when, how and where they work optimally on any given day.

Almost all users regardless of industry, Finance, Marketing, Support Position, Healthcare Admin, Legal

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Admin/Office Workers

Those who provide support, developing processes and initiatives

Provide tools that enable the organization to run efficiently

Administrative, Admissions (Health/EDU), Inside Sales, Shipping/Receiving, Helpdesk, Hospitality, Banking, Health Desk, Legal

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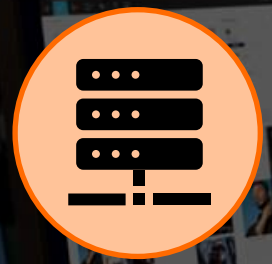
Power Users/Creators



Users of a systems or programs to maximize their skills and expertise

Boost and foster growth for an enterprise

Design, Marketing, Product Developer, Editor, Engineer, Data Scientist, Graphic Design, Inventor, Imaging in Healthcare, Geologist, Lab Technician, Animator, Oil & Gas

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AI Inclined

Users excited by AI capabilities, new products and technologies, and working more efficiently

People looking to simplify their processes by taking advantage of innovation

SMB, Retail, Restaurants, Education, Healthcare, Finance, Consulting, Administration

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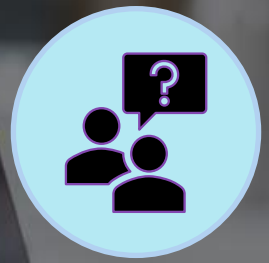
Switch Users

Users not dedicated to an operating system



Customers of competition curious about options outside of familiarity, open-minded

Any and all

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Premium Notebook: Click Here

SMB Notebook: Click Here

Notebook Services & Software: Click Here

Desktop and Workstation: Click Here

Docking Stations: Click Here

Collaboration: Click Here

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Premium Notebook

Go back

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Lenovo Commercial Notebook

Enterprise / Premium

Start with Screen Size

13”

14”

16”

Start with User Persona

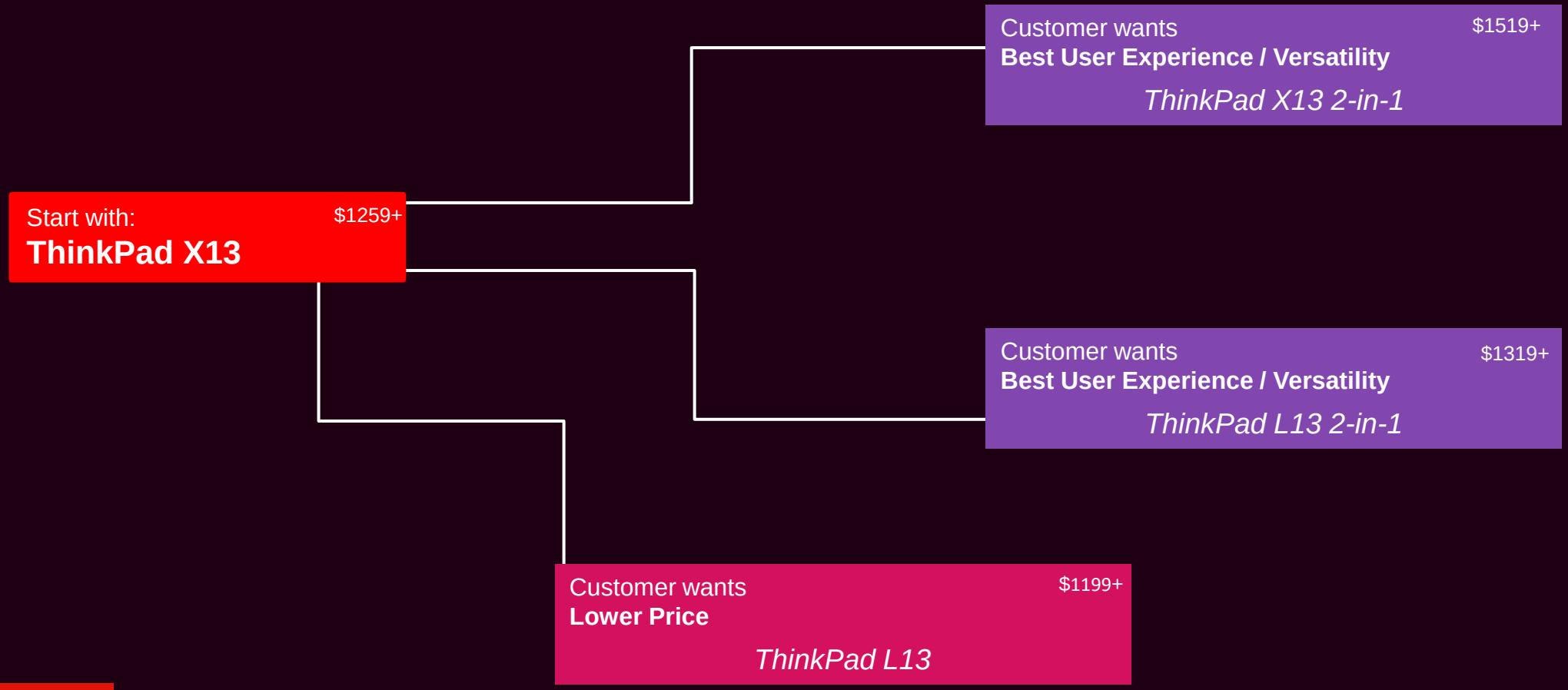
- Mobile/Hybrid Users
- Admin/Office Workers
- Power Users/ Creators
- AI Inclined
- Switchers

Dell Comparable Models

HP Comparable Models

13” Notebook Decision Tree

Go back



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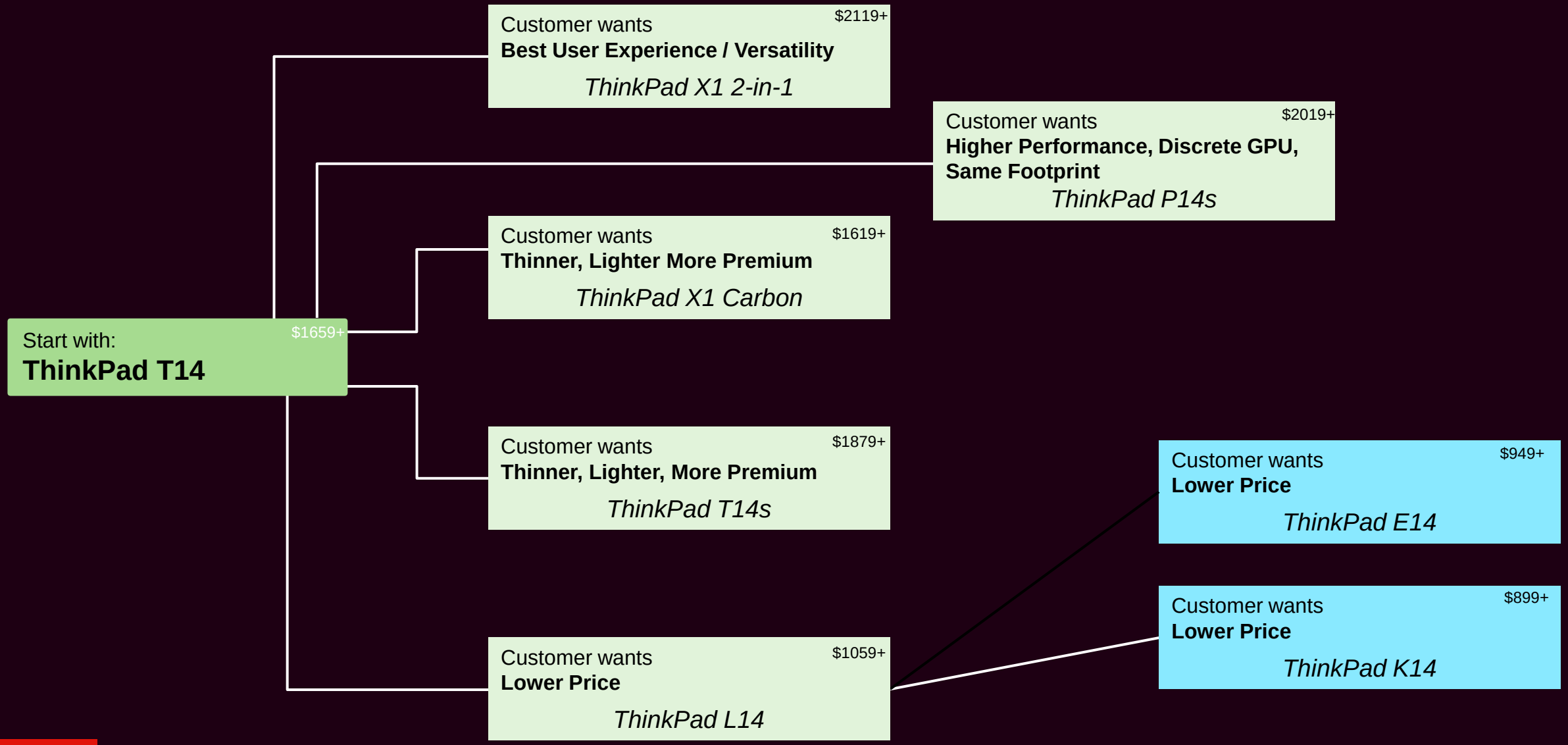
14” Notebook Decision Tree

Go back



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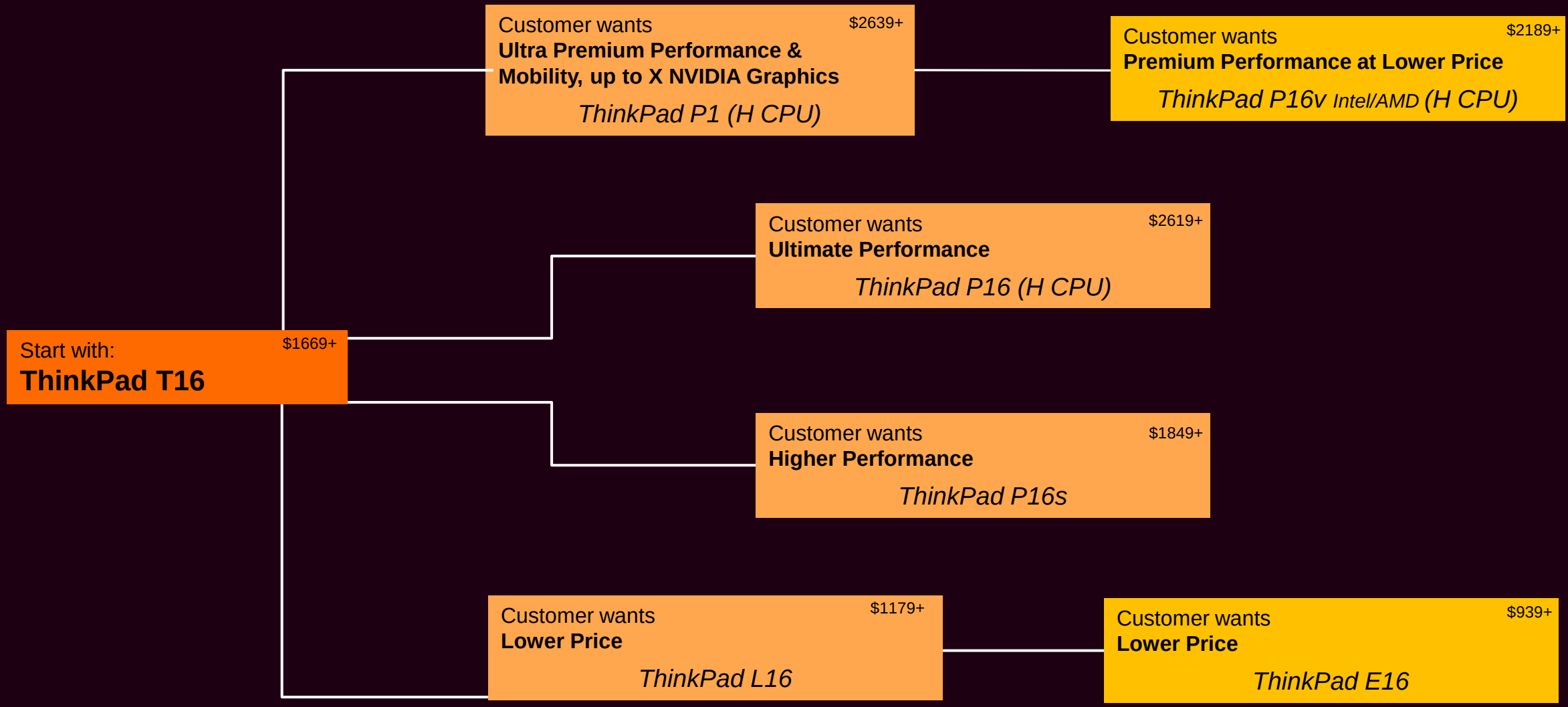
16” Notebook Decision Tree

Go back



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Mobile/Hybrid Workers

Go back

Start with:

Start with:
ThinkPad X1 Carbon
$1619+

- Starting at 2.4lbs and 14.9mm
- 16.7hrs battery life
- Soldered memory
- **Click here for X1 Carbon services!**

If the customer wants…

- **Convertible / Hybrid Model X1 2-in-1**
- **Premium Mainstream T14s**
- **14” Screen & Serviceability T14**
- **13” Smaller Screen / Footprint X13**
- **Convertible / Versatility X13 2-in-1**
- **High Performance P1**
- **Tablet X12 Detachable**

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Mobile/Hybrid Users

Convertible / Hybrid Model:

Go back

Start with: **ThinkPad X1 2-in-1** $2119+

- Starting at 2.9lbs and 15.49mm
- 15.1hrs battery life
- Soldered memory

Click here for X1 2-in-1 services!

If the customer wants…

Lower Price

ThinkPad X13 2-in-1 $1519+

- Starting at 2.64bs and 16.4mm
- 14hrs battery life
- Soldered memory

Click here for X13 2-in-1 services!

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Mobile/Hybrid Users

Premium Mainstream:

Go back

ThinkPad T14s

$1879+

- Starting at 2.73lbs and 16.6mm
- 12.4rs battery life
- Soldered memory

Click here for T14s services!

ThinkPad T14

$1659+

- Starting at 2.89lbs and 17.7mm
- 11.5hrs battery life
- Two DIMM Sockets

Click here for T14 services!

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Mobile/Hybrid Users

14” Screen & Serviceability:

Go back

ThinkPad T14 $1879+

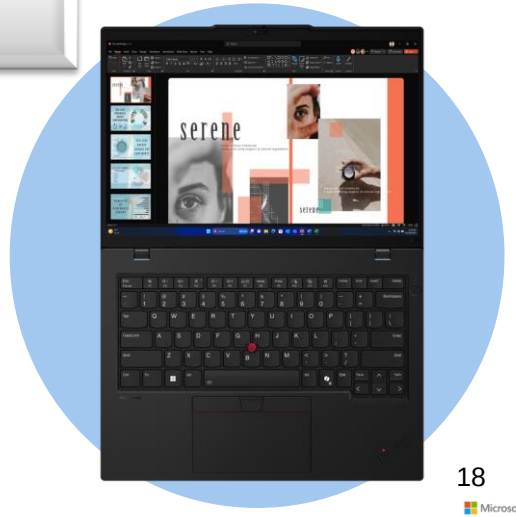
- Starting at 2.89lbs and 17.7mm
- 11.5hrs battery life
- Two DIMM Sockets
- iFixit score 9/10
- **Click here for T14 services!**

If the customer wants…

Friendlier Price Point

ThinkPad L14 $1659+

- Starting at 3.09lbs and 18.73mm
- 14.65hrs battery life
- Two DIMM Sockets
- iFixit score 10/10
- **Click here for L14 services!**



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Mobile/Hybrid Users

13” Smaller Screen / Footprint:

Go back

ThinkPad X13

$1259+

- Starting at 2.51lbs and 15.95mm
- 15.2hrs battery life
- Soldered memory

Click here for X13 services!

If the customer wants…

Convertible/Hybrid Model

ThinkPad X13 2-in-1

$1519+

- Starting at 2.64lbs and 16.4mm
- 14hrs battery life (MM18)
- Soldered memory

Click here for X13 2-in-1 services!

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Mobile/Hybrid Users

Convertible / Versatility:

Go back

ThinkPad X13 2-in-1

$1519+

- Starting at 2.65lbs and 16.4mm
- 14hrs battery life
- Soldered memory

Click here for X13 2-in-1 services!

If the customer wants…

Friendlier Price Point

ThinkPad L13 2-in-1

$1319+

- Starting at 2.92lbs and 17.06mm
- 11.03hrs battery life (MM18)
- Soldered memory

Click here for L13 2-in-1 services!

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Mobile/Hybrid Users

High Performance:

Go back

ThinkPad P1

$2639+

- Starting at 4.02bs and 17.1mm
- Intel H series Core CPUs
- NVIDIA RTX 3000 Ada
- Up to 64GB 7467 MH
- Up to 8TB M.2 SSD storage
- **Click here for P1 services!**

If the customer wants…

Lower cost, lower-end graphics

ThinkPad P16v

$2189+

- Starting at 4.85lbs and 24.6mm
- Intel H series Core Ultra CPUs (G2)
- (AMD Ryzen PRO for G1)
- **Click here for P16v services!**

Ultimate Performance

ThinkPad P16

$2619+

- Starting at 6.5lbs and 30.2mm
- Intel Core-HX CPUs
- Up to 192GB 2-ch Memory
- Click here for P16 services!

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Mobile/Hybrid Users

Tablet:

Go back

ThinkPad X12 Detachable

$1789+

- Starting at 1.67lbs and 13.87mm
- 17.52hrs battery life
- Soldered memory
- **CRU SSD**
- **Click here for X12 Detachable services!**

If the customer wants…

Convertible, Premium

ThinkPad X1 2-in-1

$2119+

- Starting at 2.9lbs and 15.49mm
- 15.1hrs battery life
- Soldered memory
- **Click here for X1 2-in-1 services!**

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Admin/Office Workers

Admin/Office Workers

Go back

Start with:

Start with:
ThinkPad T14 $1659+

- Starting at 2.89lbs and 17.7mm
- 11.5hrs battery life
- 2x SO-DIMM Memory, CRU Battery
- **Click here for T14 services!**

If the customer wants…

Click option for linked page

Best User Experience / Versatility X1 2-in-1

Higher Performance & Graphics P14s

Alternate 14” Options T14s

Productivity, Performance, Mobility T16

Price Friendly L14

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Admin/Office Workers

Best User Experience / Versatility:

Go back

ThinkPad X1 2-in-1

$2119+

- Starting at 2.9lbs and 15.49mm
- 15.1hrs battery life
- Soldered memory

Click here for X1 2-in-1 services!

ThinkPad X1 Carbon

$1619+

- Starting at 2.49lbs and 14.9mm
- 16.7hrs battery life (MM18)
- Soldered memory

Click here for X1 Carbon services!

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Admin/Office Workers

Higher Performance & Graphic:

Go back

ThinkPad P14s

$1849+

- Starting at 3.55lbs and 18.5mm
- NVIDIA RTX 500 Ada Gen
- 2x SO-DIMM Memory

Click here for P14s services!

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Admin/Office Workers

Alternate 14” Options:

Go back

ThinkPad T14s

$1879+

- Starting at 2.73lbs and 16.6mm
- 12.4rs battery life
- Soldered memory

Click here for T14s services!

If the customer wants…

Lower Price

ThinkPad L14

$1059+

- Starting at 3.09lbs and 18.73mm
- 14.65hrs battery life
- Two DIMM Sockets

Click here for L14 services!

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Productivity, Performance, Mobility:

Go back

ThinkPad T16

$1669+

- Starting at 3.65lbs and 19.64mm
- Up to 11.3hr battery
- 2x SO-DIMM Memory

Click here for T16 services!

ThinkPad L16

$1179+

- Starting at 3.90 lbs and 20.78mm
- NPU Up to 11 TOPS
- Up to 64GB
- 2x SO-DIMM

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Price Friendly:

Go back

ThinkPad L14

$1659+

- Starting at 3.09lbs and 18.73mm
- 14.65hrs battery life
- Two DIMM Sockets
- iFixit score 10/10
- **Click here for L14 services!**

ThinkPad L16

$1179+

- Starting at 3.90 lbs and 20.78mm
- NPU Up to 11 TOPS
- Up to 64GB
- 2x SO-DIMM

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Power Users/ Creators

Power Users/Creators

Go back

Start with:

Start with: $1849+

ThinkPad P16s Gen 3 (Intel)

- Starting at 4lbs and 21.1mm
- Up to Intel Core Ultra 9
- Up to 96GB 2-ch memory
- Up to 2TB M.2 PCIe SSD
- Lightest Mobile Workstation
- **Click here for P16s services!**

If the customer wants…

Most Powerful Performance P16	**Premium Power, True Mobility P1**	**Smaller Screen Size, Mobility P14s**
Value Focused P16v	**Entry Price Point AMD Options P14s, P16s**	**Creator Flexibility, no GPU X1 2-in-1**

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Power Users/
Creators

Most Powerful Performace:

Go back

ThinkPad P16

$2619+

- Starting at 6.5lbs and 30.23mm
- Intel HX series Core i5/i7/i9- CPUs
- NVIDIA RTX 5000 GPU
- Up to 192GB 2-ch. Memory
- Up to 8TB M.2 SSD storage

Click here for P16 services!

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Power Users/
Creators

Premium Power, True Mobility:

Go back

ThinkPad P1

$2639+

- Starting at 4.02bs and 17.1mm
- Intel H series Core i5/i7/i9-CPUs
- NVIDIA RTX 3000 Ada
- Up to 64GB 7467 MH
- Up to 8TB M.2 SSD storage

Click here for P1 services!

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Power Users/
Creators

Smaller Screen Size, Mobility:

Go back

ThinkPad P14s

$2019+

- Starting at 3.55lbs and 18.5mm
- Intel H Series Core Ultra 5/7/9 CPU
- NVIDIA RTX 500 Ada Gen
- 2x SO- DIMM Memory

Click here for P14s services!

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Power Users/
Creators

Value Focused:

Go back

ThinkPad P16v

$2189+

- Starting at 4.85lbs and 24.6mm
- Intel H series Core Ultra CPUs (G2)
- (AMD Ryzen PRO for G1)
- NVIDIA RTX 3000 Ada

Click here for P16v services!

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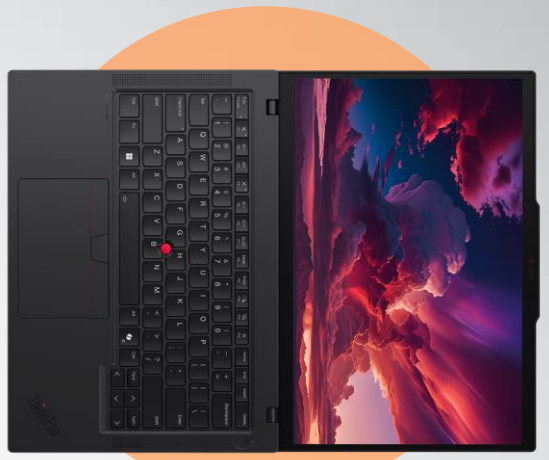
Power Users/
Creators

Entry Price Point AMD Options:

Go back



ThinkPad P14s Gen 5 AMD

$1229+

- Starting at 2.89lbs and 17.7mm
- Up to AMD Ryzen 7 PRO
- Up to 96GB DDR5 RAM, upgradeable
- Up to 2TB M.2 SSD storage

Click here for P14s Gen 5 AMD services!

If the customer wants…

Larger Screen

ThinkPad P16s Gen 2 AMD

$1899+

- Starting at 3.76lbs and 20.5mm
- Up to AMD Ryzen 7 PRO
- Up to 64GB LPDDR5x
- Up to 1x 2TB M.2 SSD storage

Click here for P16s Gen 2 AMD services!

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Power Users/
Creators

Creator Flexibility, no GPU:

Go back

ThinkPad X1 2-in-1

$2119+

- Starting at 2.9lbs and 15.49mm
- 15.1hrs battery life
- Soldered memory

Click here for X1 2-in-1 services!

If the customer wants…

Friendlier Price

ThinkPad X13 2-in-1

$1519+

- Starting at 2.64bs and 16.4mm
- 14hrs battery life
- Soldered memory

Click here for X13 2-in-1 services!

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AI Inclined

AI Inclined

CPU Preference:

- Intel
- AMD
- Qualcomm

TOPS Requirements:

- 10+
- 40+
- 50+ (Coming Soon!)

Interested in GPU:

- P16s
- P16
- P16v
- P14s
- P1

Additional Resource Links:

ThinkPad AI PC Seller Deck

Mobile GPU Capabilities

AI Inclined

Go back

10+ TOPS

- X1 Carbon G12 Intel
- X1 2-in-1 G9 Intel
- T16 G3 Intel
- T16 G2 AMD
- T14 G5 Intel/AMD
- T14s G5 Intel
- T14s G4 AMD
- X13 G 5 Intel
- X13 G4 AMD
- X13 2-in-1 G5 Intel
- X12 Detachable Intel
- L14 G5 Intel
- L16 G1 Intel
- L13 G5 Intel

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AI Inclined

Go back

Intel

- X1 Carbon G12 Intel
- X1 2-in-1 G9 Intel
- T16 G3 Intel
- T14 G5 Intel
- T14s G5 Intel
- X13 G 5 Intel
- X13 2-in-1 G5 Intel
- X12 Detachable Intel
- L14 G5 Intel
- L16 G1 Intel
- L13 G5 Intel

ThinkPad X1 Carbon Gen 13 Link

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AI Inclined

Go back

AMD

- T16 G2 AMD R7
- T14 G5 AMD R7
- T14s G4 AMD R7
- X13 G4 AMD R7

ThinkPad T14s Gen 6 Link

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AI Inclined

Go back

40+ TOPS

- T14s Gen 6 Qualcomm Snapdragon
- T14s Gen 6 AMD Strix
- X1 Carbon G13* Lunar Lake

*non vPro at launch, vPro in Feb

More Coming Soon!

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AI Inclined

Qualcomm

Go back

ThinkPad T14s Gen 6

First Copilot+ PC

45 TOPs capability

Starting at 2.72lbs and 16.9mm

Hexagon NPU in Snapdragon X Elite

Click here for T14s services!

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AI Inclined

AMD

Go back

ThinkPad T14s Gen 6

First X86 Next Gen AI PC

45 TOPs capability

Starting at 2.72lbs and 16.9mm

Next Gen AMD Ryzen AI PRO processor Strix

Click here for T14s services!

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AI Inclined

Intel

Go back

ThinkPad X1 Carbon Gen 13

Ultra Premium

45 TOPs capability

Ultra Mobile Intel Next Gen AI PC

LunarLake *non vPro at launch, vPro in Feb

Click here for X1 Carbon services!

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Mobile GPU AI Capabilities – Right Tool For The Right Job

Go back

Hardware (TOPS)	AI Workflows	WS Workflows	Who?
Intel CPU (11) AMD CPU (10-16)	- Light AI tasks - Copilot (personal assistant / writing assistant) - De-noise audio and video for web conferencing	- 2D/3D graphics - Intel Arc and AMD Radeon integrated graphics support hardware ray tracing	Standard Office Worker Power User Student Administrator Mobile Users
RTX 500 Ada (154) RTX 1000 Ada (193)	- Streamline video editing tasks - Enhance older videos and photos with AI upscaling - Higher quality video conferencing and streaming	- 3D graphics, lite rendering & simulation - CAD/CAM/BIM - Video editing, Photo editing - Animation - SW development	Power User, Remote Worker Engineering Student Photo/Video Editor Developer Animator Traders
RTX 2000 Ada (232) RTX 3000 Ada (319) RTX 3500 Ada (369)	- AI denoising for 3D design - DLSS helps visualize renders in real time - Experiment with data science and AI model development	- Professional rendering & simulation - Advanced 3D design - 3D video compositing/editing - AR/VR - Advanced SW development	Professional Engineer Architect, 3D Artist/Designer SW Developer Product Developer 3D Animator Professional A/V Editor
RTX 4000 Ada (538) RTX 5000 Ada (682)	- Photorealistic real time rendering - Query internal knowledge bases with local LLMs - AI SLM, FM tuning and training	- Advanced rendering & simulation - Professional AR/VR/XR - Machine and Deep Learning - Advanced video editing - Data prep and visualization	Professional Engineer Data Scientist SW Developer AR/VR creator AI Engineer

DLSS = Deep Learning Super Sample
LLM = Large Language Model
SLM = Small Language Model
FM = Foundational Model

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Transition User

Switchers

Go back

If customer is standardized on Apple:

Macbook Air Complete:
ThinkBook 13x

Premium Silver Option:
ThinkPad T14s, ThinkPad X1 2-in-1

If customer is standardized on Microsoft:

Surface Complete:
X12 Detachable

Premium Silver Option:
ThinkPad T14s

2024 ThinkPad Competitive Playbook

More products coming soon!

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Switchers

Macbook Air Compete:

Go back

ThinkBook 13x

$919+

- Starting at 2.20lbs and 12.9mm
- Up to Intel Core Ultra 9 CPU
- Soldered memory

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Switchers

Surface Compete:

Go back

ThinkPad X12 Detachable

$1789+

- Starting at 1.67lbs and 13.87mm
- 17.52hrs battery life
- Soldered memory
- **CRU SSD**
- **Click here for X12 Detachable services!**

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Switchers

Premium Silver Option:

Go back

ThinkPad T14s

$1879+

- Starting at 2.73lbs and 16.6mm
- 12.4rs battery life
- Soldered memory

Click here for T14s services!

If the customer wants…

Convertible Option

ThinkPad X1 2-in-1

$2119+

- Starting at 2.9lbs and 15.49mm
- 15.1hrs battery life
- Soldered memory

Click here for X1 2-in-1 services!

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Dell to Lenovo Enterprise Comparison Grid

Go back

	Premium		Mainstream	
	DELL	Lenovo	DELL	Lenovo
Convertible	Latitude 9440 2-in-1 Latitude 7350 2-in-1	ThinkPad X1 2-in-1 G9 ThinkPad X13 2-in-1 G5	Latitude 7430 2-in-1	ThinkPad L13 2-in-1 G5
13”	Latitude 7350	ThinkPad X13 G5	Latitude 5350	ThinkPad L13 G5
14”	Latitude 7350 Ultralight Latitude 7450 Latitude 7450	ThinkPad X1 Carbon G12 ThinkPad T14s G5 ThinkPad T14 G4	Latitude 5450	ThinkPad L14 G5
16”	XPS16 9460 Latitude 7650	ThinkPad T16 G3 ThinkPad T16 G3	Latitude 5550	ThinkPad L16 G1

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HP to Lenovo Enterprise Comparison Grid

Go back

	Premium		Mainstream	
	HP	Lenovo	HP	Lenovo
Convertible	EliteBook x360 1040 G11 EliteBook x360 830 G11	ThinkPad X1 2-in-1 G9 ThinkPad X13 2-in-1 G5	----	ThinkPad L13 2-in-1 G5
13”	EliteBook 830 G11	ThinkPad X13 G5	EliteBook 630 G11	ThinkPad L13 G5
14”	EliteBook 1040 G11 Spectre X360 16 EliteBook 840 G11 EliteBook 1040 G11 EliteBook 640 G11	ThinkPad X1 Carbon G12 ThinkPad X1 Carbon G12 ThinkPad T14s G5/ T14 G4 ThinkPad T14s G5 ThinkPad T14 G4	EliteBook 640 G11 ProBook 440 G11	ThinkPad L14 G4 ThinkPad L14 G4
16”	EliteBook 860 G11 EliteBook 650 G11	ThinkPad T16 G3 ThinkPad T16 G3	EliteBook 650 G11 ProBook 460 G11	ThinkPad L16 G1 ThinkPad L16 G1

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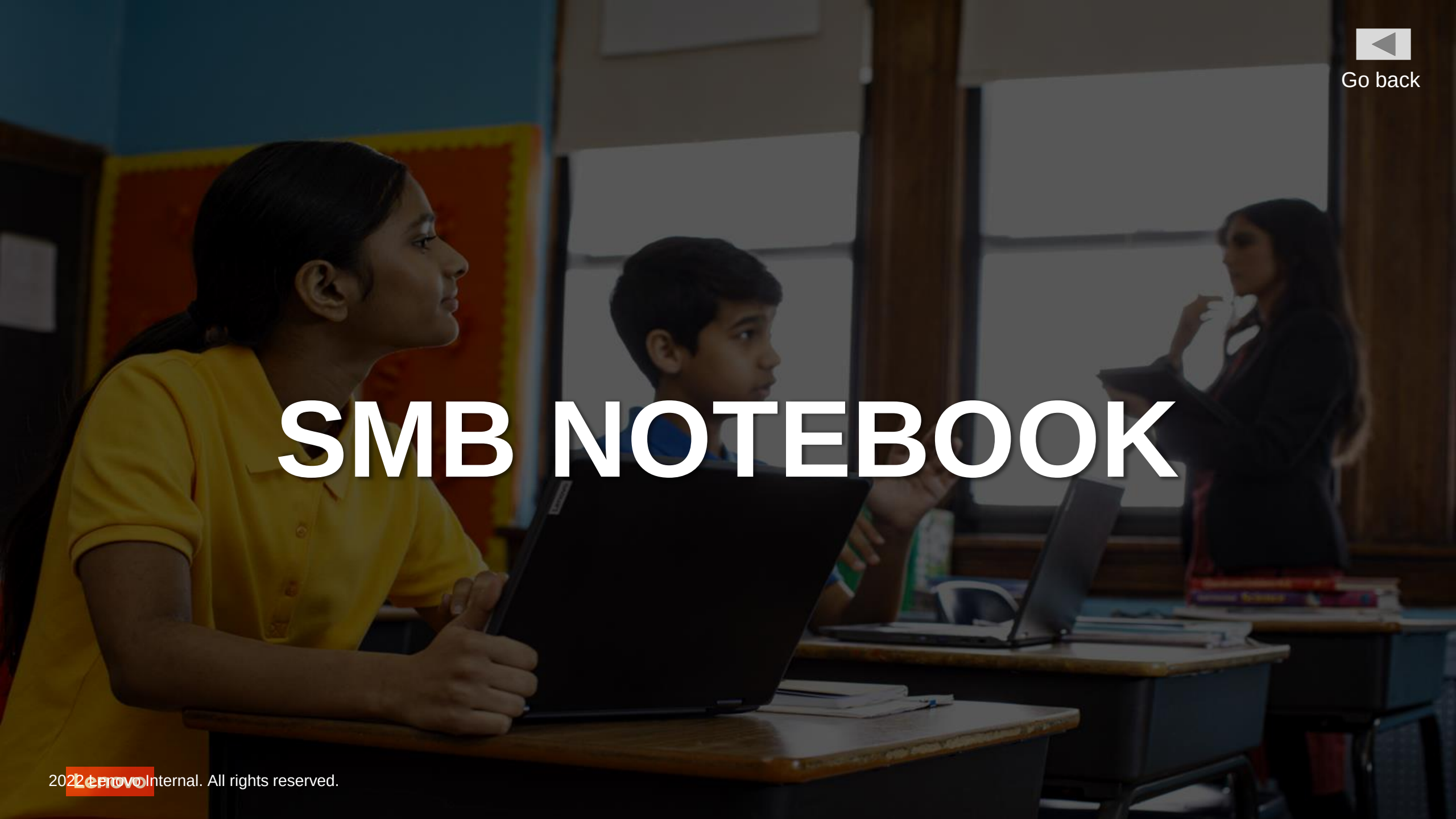

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SMB NOTEBOOK

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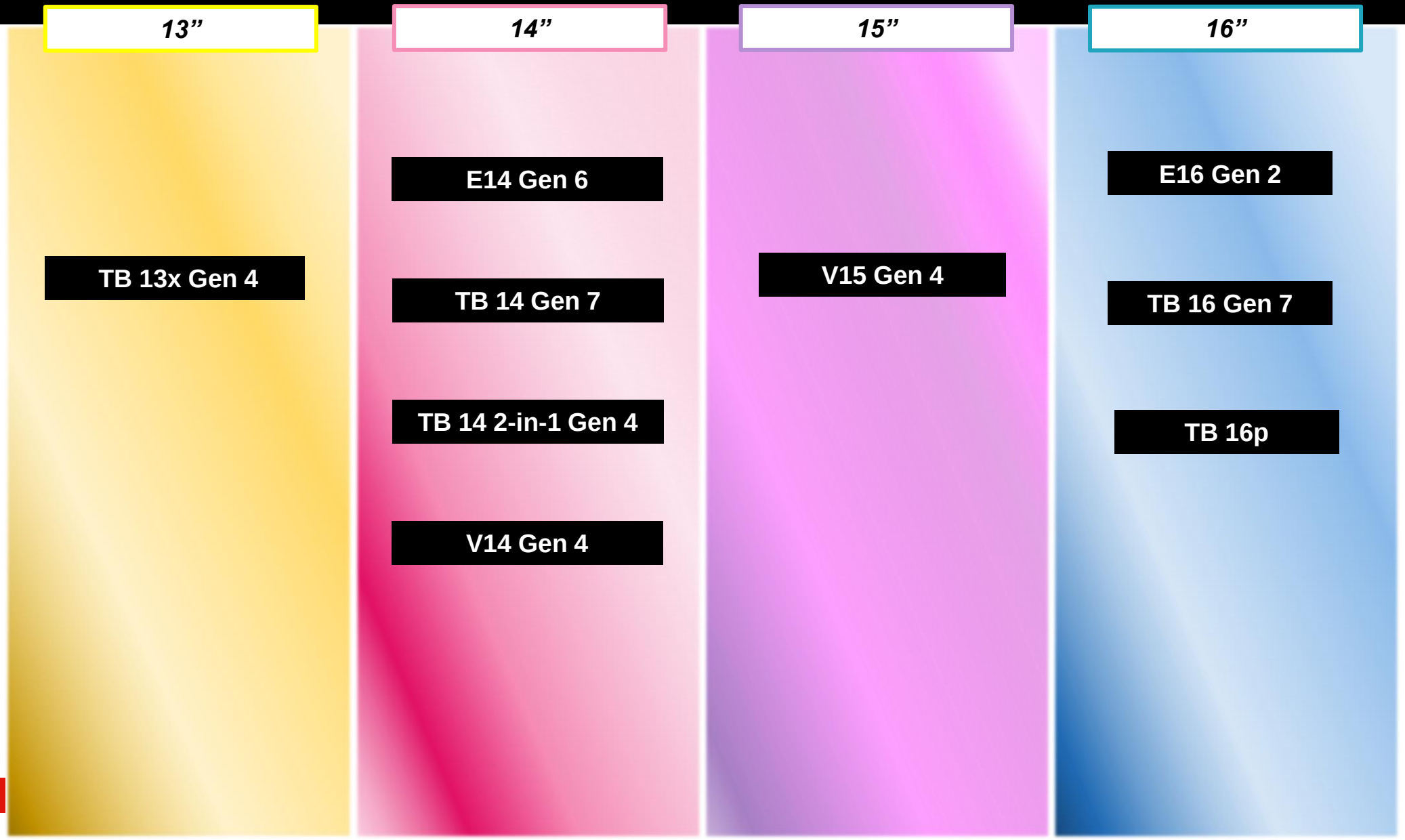
SMB Notebooks by Screen Size



Lenovo

SMB Customer Personas

Mobile/Hybrid Users → TB13x, TB 14 2-in-1, TB14, V15

Power Users/Creators→ TB16p, TB16, E16, TB14 2-in-1

Admin/Office Users→ E14, E16, V14, V15

Dell Comparable Models

HP Comparable Models

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Mobile/Hybrid Workers

ThinkBook 13x

- Starting at 2.20lbs and 12.9mm
- Up to 12.92hrs battery life
- Soldered memory
- **Click here for ThinkBook 13x services!**

ThinkBook 14

- Starting at 2.99lbs and 16.9mm
- Up to 9.22hrs battery life
- 2x SO-DIMM Socket
- **Click here for ThinkBook 14 services!**

ThinkBook 14 2-in-1

- Starting at 3.75lbs and 18.9mm
- Up to 10.78hrs battery life
- 2x SO-DIMM Socket
- **Click here for ThinkBook 14 2-in-1 services!**

V15

- Starting at 3.55lbs and 18.3mm
- Up to 8.9hrs battery life
- 2x SO-DIMM
- **Click here for V15 services!**

Power Users/Creators

Go back

ThinkBook 16p

- Starting at 4.85lbs and 19.9mm
- Up to 6.2hrs battery life
- 2x SO-DIMM Socket
- **Click here for 16p services!**

ThinkBook 16

- Starting at 3.75lbs and 17.5mm
- Up to 11.05hrs battery life
- 2x SO-DIMM Socket
- **Click here for ThinkBook 16 services!**

ThinkBook 14 2-in-1

- Starting at 3.75lbs and 18.9mm
- Up to 10.78hrs battery life
- 2x SO-DIMM Socket
- **Click here for ThinkBook 14 2-in-1 services!**

E16

- Starting at 3.92lbs and 19.85mm
- Up to 11.58hrs battery life
- 2x SO-DIMM Socket
- **Click here for E16 services!**

Lenovo

Admin/Office Users

Go back

E14

- Starting at 3.17lbs and 17.99mm
- 11.8hrs battery life
- 2x SO-DIMM Sockets
- **Click here for E14 services!**

E16

- Starting at 3.92lbs and 19.85mm
- 11.58hrs battery life
- 2x SO-DIMM Sockets
- **Click here for E16 services!**

V14

- Starting at 3.02lbs and 17.9mm
- 9.3hrs battery life
- 2x SO-DIMM Sockets
- **Click here for V14!**

V15

- Starting at 3.55lbs and 18.3mm
- 8.9hrs battery life
- 2x SO-DIMM Sockets
- **Click here for V15 services!**

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Dell to Lenovo SMB Comparison Grid

Go back

	DELL	Lenovo
13”	Latitude 9330 Latitude 7330 2 in 1 Latitude 5330	ThinkBook 13x Gen 2 ThinkBook Plus Gen 2 ThinkBook 13s Gen 4
14”	Vostro 5410 Latitude 5431 Latitude 3420 Vostro 5402 Latitude 5430 Vostro 3400	ThinkBook 14s Yoga Gen 2 ThinkBook 14p Gen 3 ThinkPad E14 Gen 4 ThinkBook 14 Gen 4 ThinkPad V14 Gen 3
15”	Latitude 7530 Vostro 7510 Latitude 5530 Latitude 3520 Vostro 3510	ThinkBook 16P Gen 3 ThinkBook 15P Gen 3 ThinkPad E15 Gen 4 ThinkPad V15 Gen 3

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HP to Lenovo SMB Comparison Grid

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	HP	Lenovo
13”	EliteBook x360 1030 Gen 8 EliteBook 835 Gen 9 ProBook 635/Aero Gen 8	ThinkBook 13x Gen 2 ThinkBook Plus Gen 2 ThinkBook 13s Gen 4
14”	ProBook 640 G9 EliteBook 640 Gen 9 EliteBook 645 Gen 9 ProBook 440 Gen 9 ProBook 445 Gen 9 HP 240 Gen 8	ThinkBook 14s Yoga Gen 2 ThinkBook 14p Gen 3 ThinkPad E14 Gen 4 ThinkBook 14 Gen 4 ThinkPad V14 Gen 3
15”	EliteBook 860 Gen 9 ProBook 650 Gen 9 EliteBook 655 Gen 9 ProBook 450 Gen 9 ProBook 455 Gen 9 HP 250 Gen 8	ThinkBook 16P Gen 3 ThinkBook 15P Gen 3 ThinkPad E15 Gen 4 ThinkBook 15 Gen 4 ThinkPad V15 Gen 3

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Notebook Services & Software

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ThinkPad X1 Carbon SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0E97247) List Price $97
5yr Depot (5WS0E97207) List Price $219
3yr Onsite (5WS0E97271) List Price $89
4yr Onsite (5WS0E97146) List Price $159
5yr Onsite (5WS0E97394) List Price $259

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36160) List Price $145
4yr Premier (5WS0T36132) List Price $245
5yr Premier (5WS0T36119) List Price $349
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39178) List Price $279
4yr PSP (5WS1M86961) List Price $499
5yr PSP (5WS1M88189) List Price $619
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0F15928) List Price $129
4yr ADP (5PS0F17633) List Price $199
5yr ADP (5PS0K18166) List Price $219
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5WS0F15922) List Price $18
4yr KYD (5WS0F17636) List Price $23
5yr KYD (5PS0K18170) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0F15923) List Price $40
**Applicable Models Only*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12
**2nd Generation Carbon Offset Projects*

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ThinkPad X1 2-in-1 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0E97247) List Price $97
5yr Depot (5WS0E97207) List Price $219
3yr Onsite (5WS0E97271) List Price $89
4yr Onsite (5WS0E97146) List Price $159
5yr Onsite (5WS0E97394) List Price $259

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36160) List Price $145
4yr Premier (5WS0T36132) List Price $245
5yr Premier (5WS0T36119) List Price $349
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39178) List Price $279
4yr PSP (5WS1M86961) List Price $499
5yr PSP (5WS1M88189) List Price $619
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0F15928) List Price $129
4yr ADP (5PS0F17633) List Price $199
5yr ADP (5PS0K18166) List Price $219
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5WS0F15922) List Price $18
4yr KYD (5WS0F17636) List Price $23
5yr KYD (5PS0K18170) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0F15923) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad X13 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36152) List Price $119
4yr Premier (5WS0T36185) List Price $199
5yr Premier (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3 yr. MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad X13 2-in-1 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier Support (5WS0T36152) List Price $135
4yr Premier Support (5WS0T36185) List Price $219
5yr Premier Support (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3 yr. MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad X12 Detachable SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36152) List Price $135
4yr Premier (5WS0T36185) List Price $219
5yr Premier (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad T14 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36152) List Price $135
4yr Premier (5WS0T36185) List Price $219
5yr Premier (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3 yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad T14s SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36152) List Price $135
4yr Premier (5WS0T36185) List Price $219
5yr Premier (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad T16 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36152) List Price $135
4yr Premier (5WS0T36185) List Price $219
5yr Premier (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad L13 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier Support (5WS0T36152) List Price $135
4yr Premier Support (5WS0T36185) List Price $219
5yr Premier Support (5WS0T36204) List Price $329

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad L13 2-in-1 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier Support (5WS0T36152) List Price $135
4yr Premier Support (5WS0T36185) List Price $219
5yr Premier Support (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3yr. MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad L14 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36152) List Price $135
4yr Premier (5WS0T36185) List Price $219
5yr Premier (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad L16 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0A23259) List Price $87
5yr Depot (5WS0A23002) List Price $199
3yr Onsite (5WS0A23006) List Price $79
4yr Onsite (5WS0A22852) List Price $139
5yr Onsite (5WS0A23078) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS0T36152) List Price $135
4yr Premier (5WS0T36185) List Price $219
5yr Premier (5WS0T36204) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39101) List Price $259
4yr PSP (5WS1M86962) List Price $459
5yr PSP (5WS1M88228) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0A23193) List Price $109
4yr ADP (5PS0A22966) List Price $149
5yr ADP (5PS0K18187) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0A23278) List Price $18
4yr KYD (5PS0G79465) List Price $24
5yr KYD (5PS0K18198) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0A23013) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad P1 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0V07086) List Price $97
5yr Depot (5WS0V07063) List Price $219
3yr Onsite (5WS0V07088) List Price $87
4yr Onsite (5WS0V07100) List Price $159
5yr Onsite (5WS0V07051) List Price $259

Premier Support (from 3yr Depot)
3yr Premier (5WS0V07092) List Price $145
4yr Premier (5WS0V07067) List Price $245
5yr Premier (5WS0V07061) List Price $349
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39141) List Price $279
4yr PSP (5WS1M86998) List Price $499
5yr PSP (5WS1M88191) List Price $619
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0V07049) List Price $129
4yr ADP (5PS0V07113) List Price $199
5yr ADP (5PS0V07056) List Price $219
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS0V07097) List Price $18
4yr KYD (5PS0V07106) List Price $23
5yr KYD (5PS0V07084) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS0V07085) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad P14s SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS1H31789) List Price $79
5yr Depot (5WS1H31793) List Price $199
3yr Onsite (5WS1H31754) List Price $69
4yr Onsite (5WS1H31719) List Price $129
5yr Onsite (5WS1H31765) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS1H31725) List Price $119
4yr Premier (5WS1H31769) List Price $199
5yr Premier (5WS1H31791) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39388) List Price $259
4yr PSP (5WS1M86968) List Price $459
5yr PSP (5WS1M88221) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS1H31737) List Price $109
4yr ADP (5PS1H31762) List Price $149
5yr ADP (5PS1H31752) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS1H31776) List Price $18
4yr KYD (5PS1H31761) List Price $23
5yr KYD (5PS1H31796) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS1H31713) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkPad P16v SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS1H31789) List Price $79
5yr Depot (5WS1H31793) List Price $199
3yr Onsite (5WS1H31754) List Price $69
4yr Onsite (5WS1H31719) List Price $129
5yr Onsite (5WS1H31765) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS1H31725) List Price $119
4yr Premier (5WS1H31769) List Price $199
5yr Premier (5WS1H31791) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39388) List Price $259
4yr PSP (5WS1M86968) List Price $459
5yr PSP (5WS1M88221) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS1H31737) List Price $109
4yr ADP (5PS1H31762) List Price $149
5yr ADP (5PS1H31752) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS1H31776) List Price $18
4yr KYD (5PS1H31761) List Price $23
5yr KYD (5PS1H31796) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS1H31713) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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For additional information, contact your SSE and visit Lenovo SmartFind

ThinkPad P16s SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS1H31789) List Price $79
5yr Depot (5WS1H31793) List Price $199
3yr Onsite (5WS1H31754) List Price $69
4yr Onsite (5WS1H31719) List Price $129
5yr Onsite (5WS1H31765) List Price $239

Premier Support (from 3yr Depot)
3yr Premier (5WS1H31725) List Price $119
4yr Premier (5WS1H31769) List Price $199
5yr Premier (5WS1H31791) List Price $329
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39388) List Price $259
4yr PSP (5WS1M86968) List Price $459
5yr PSP (5WS1M88221) List Price $569
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS1H31737) List Price $109
4yr ADP (5PS1H31762) List Price $149
5yr ADP (5PS1H31752) List Price $179
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS1H31776) List Price $18
4yr KYD (5PS1H31761) List Price $23
5yr KYD (5PS1H31796) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS1H31713) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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For additional information, contact your SSE and visit Lenovo SmartFind

ThinkPad P16 SSG

Base Warranty Upgrade (from 3yr Depot)
4yr Depot (5WS0V07086) List Price $97
5yr Depot (5WS0V07063) List Price $219
3yr Onsite (5WS0V07088) List Price $87
4yr Onsite (5WS0V07100) List Price $159
5yr Onsite (5WS0V07051) List Price $259

Premier Support (from 3yr Depot)
3yr Premier (5WS0V07092) List Price $145
4yr Premier (5WS0V07067) List Price $245
5yr Premier (5WS0V07061) List Price $349
**Premier Support includes upgrade to Onsite*

Premier Support Plus (from 3yr Depot)
3yr PSP (5WS1L39141) List Price $279
4yr PSP (5WS1M86998) List Price $499
5yr PSP (5WS1M88191) List Price $619
**Base Warranty and PSP term length must match*

Accidental Damage Protection (from 3yr Depot)
3yr ADP (5PS0V07049) List Price $129
4yr ADP (5PS0V07113) List Price $199
5yr ADP (5PS0V07056) List Price $219
**Base Warranty and ADP term length must match*

Keep Your Drive(from 3yr Depot)
3yr KYD (5PS1H31776) List Price $18
4yr KYD (5PS1H31761) List Price $23
5yr KYD (5PS1H31796) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 3yr Depot)
3yr SBY Replacement (5WS1H31713) List Price $40
**Sealed Battery has a 3yr MAX coverage*

CO2 Offset (from 3yr Depot)
0.5 Ton CO2 Offset (5WS1L72255) List Price $12

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ThinkBook 13x SSG

Base Warranty Upgrade (from 1yr Depot)
2yr Depot (5WS0A23781) List Price $44
3yr Depot (5WS0A23813) List Price $77
4yr Depot (5WS0A23756) List Price $129
5yr Depot (5WS0E84879) List Price $169
1yr Onsite (5WS0A23748) List Price $24
2yr Onsite (5WS0A23747) List Price $54
3yr Onsite (5WS0A23681) List Price $97
4yr Onsite (5WS0A23821) List Price $149
5yr Onsite (5WS0E84924) List Price $189

Premier Support (from 1yr Depot)
1yr Premier Support (5WS0T36159) List Price $40
2yr Premier Support (5WS0T36187) List Price $89
3yr Premier Support (5WS0T36151) List Price $155
4yr Premier Support (5WS0T36121) List Price $235
5yr Premier Support (5WS0T36181) List Price $279
**Premier Support includes upgrade to Onsite*

Accidental Damage Protection (from 1yr Depot)
1yr ADP (5PS0L30072) List Price $39
2yr ADP (5PS0L30068) List Price $69
3yr ADP (5PS0L30075) List Price $99
4yr ADP (5PS0L30070) List Price $139
5yr ADP (5PS0K27092) List Price $189
**Base Warranty and ADP term length must match*

Keep Your Drive(from 1yr Depot)
1yr KYD (5WS0L13021) List Price $6
2yr KYD (5PS0L13020) List Price $12
3yr KYD (5PS0L13019) List Price $18
4yr KYD (5PS0L13023) List Price $24
5yr KYD (5PS0K27099) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 1yr Depot)
3yr SBY Replacement (5WS0L01988) List Price $40
**Sealed Battery has a 3 yr. MAX coverage*

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E14 & ThinkBook 14 - SSG

Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0A23781) List Price $44
3yr Depot (5WS0A23813) List Price $77
4yr Depot (5WS0A23756) List Price $129
5yr Depot (5WS0E84879) List Price $169
1yr Onsite (5WS0A23748) List Price $24
2yr Onsite (5WS0A23747) List Price $54
3yr Onsite (5WS0A23681) List Price $97
4yr Onsite (5WS0A23821) List Price $149
5yr Onsite (5WS0E84924) List Price $189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price $40
2yr Premier Support (5WS0T36187) List Price $89
3yr Premier Support (5WS0T36151) List Price $155
4yr Premier Support (5WS0T36121) List Price $235
5yr Premier Support (5WS0T36181) List Price $279
**Premier Support includes upgrade to Onsite*

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0L30072) List Price $39
2yr ADP (5PS0L30068) List Price $69
3yr ADP (5PS0L30075) List Price $99
4yr ADP (5PS0L30070) List Price $139
5yr ADP (5PS0K27092) List Price $189
**Base Warranty and ADP term length must match*

Keep Your Drive(from 1yr Depot)

1yr KYD (5WS0L13021) List Price $6
2yr KYD (5PS0L13020) List Price $12
3yr KYD (5PS0L13019) List Price $18
4yr KYD (5PS0L13023) List Price $24
5yr KYD (5PS0K27099) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0L01988) List Price $40
**Sealed Battery has a 3yr. MAX coverage*

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ThinkBook 16 - SSG

Base Warranty Upgrade (from 1yr Depot)
2yr Depot (5WS0A23781) List Price $44
3yr Depot (5WS0A23813) List Price $77
4yr Depot (5WS0A23756) List Price $129
5yr Depot (5WS0E84879) List Price $169
1yr Onsite (5WS0A23748) List Price $24
2yr Onsite (5WS0A23747) List Price $54
3yr Onsite (5WS0A23681) List Price $97
4yr Onsite (5WS0A23821) List Price $149
5yr Onsite (5WS0E84924) List Price $189

Premier Support (from 1yr Depot)
1yr Premier Support (5WS0T36159) List Price $40
2yr Premier Support (5WS0T36187) List Price $89
3yr Premier Support (5WS0T36151) List Price $155
4yr Premier Support (5WS0T36121) List Price $235
5yr Premier Support (5WS0T36181) List Price $279
**Premier Support includes upgrade to Onsite*

Accidental Damage Protection (from 1yr Depot)
1yr ADP (5PS0L30072) List Price $39
2yr ADP (5PS0L30068) List Price $69
3yr ADP (5PS0L30075) List Price $99
4yr ADP (5PS0L30070) List Price $139
5yr ADP (5PS0K27092) List Price $189
**Base Warranty and ADP term length must match*

Keep Your Drive(from 1yr Depot)
1yr KYD (5WS0L13021) List Price $6
2yr KYD (5PS0L13020) List Price $12
3yr KYD (5PS0L13019) List Price $18
4yr KYD (5PS0L13023) List Price $24
5yr KYD (5PS0K27099) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 1yr Depot)
3yr SBY Replacement (5WS0L01988) List Price $40
**Sealed Battery has a 3yr. MAX coverage*

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E16 & ThinkBook 14 2-in-1 - SSG

Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0A23781) List Price $44
3yr Depot (5WS0A23813) List Price $77
4yr Depot (5WS0A23756) List Price $129
5yr Depot (5WS0E84879) List Price $169
1yr Onsite (5WS0A23748) List Price $24
2yr Onsite (5WS0A23747) List Price $54
3yr Onsite (5WS0A23681) List Price $97
4yr Onsite (5WS0A23821) List Price $149
5yr Onsite (5WS0E84924) List Price $189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price $40
2yr Premier Support (5WS0T36187) List Price $89
3yr Premier Support (5WS0T36151) List Price $155
4yr Premier Support (5WS0T36121) List Price $235
5yr Premier Support (5WS0T36181) List Price $279
**Premier Support includes upgrade to Onsite*

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0L30072) List Price $39
2yr ADP (5PS0L30068) List Price $69
3yr ADP (5PS0L30075) List Price $99
4yr ADP (5PS0L30070) List Price $139
5yr ADP (5PS0K27092) List Price $189
**Base Warranty and ADP term length must match*

Keep Your Drive(from 1yr Depot)

1yr KYD (5WS0L13021) List Price $6
2yr KYD (5PS0L13020) List Price $12
3yr KYD (5PS0L13019) List Price $18
4yr KYD (5PS0L13023) List Price $24
5yr KYD (5PS0K27099) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0L01988) List Price $40
**Sealed Battery has a 3yr. MAX coverage*

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ThinkBook 16p - SSG

Base Warranty Upgrade (from 1yr Depot)
2yr Depot (5WS0A23781) List Price $44
3yr Depot (5WS0A23813) List Price $77
4yr Depot (5WS0A23756) List Price $129
5yr Depot (5WS0E84879) List Price $169
1yr Onsite (5WS0A23748) List Price $24
2yr Onsite (5WS0A23747) List Price $54
3yr Onsite (5WS0A23681) List Price $97
4yr Onsite (5WS0A23821) List Price $149
5yr Onsite (5WS0E84924) List Price $189

Premier Support (from 1yr Depot)
1yr Premier Support (5WS0T36159) List Price $40
2yr Premier Support (5WS0T36187) List Price $89
3yr Premier Support (5WS0T36151) List Price $155
4yr Premier Support (5WS0T36121) List Price $235
5yr Premier Support (5WS0T36181) List Price $279
**Premier Support includes upgrade to Onsite*

Accidental Damage Protection (from 1yr Depot)
1yr ADP (5PS0L30072) List Price $39
2yr ADP (5PS0L30068) List Price $69
3yr ADP (5PS0L30075) List Price $99
4yr ADP (5PS0L30070) List Price $139
5yr ADP (5PS0K27092) List Price $189
**Base Warranty and ADP term length must match*

Keep Your Drive(from 1yr Depot)
1yr KYD (5WS0L13021) List Price $6
2yr KYD (5PS0L13020) List Price $12
3yr KYD (5PS0L13019) List Price $18
4yr KYD (5PS0L13023) List Price $24
5yr KYD (5PS0K27099) List Price $30
**Base Warranty and KYD term length must match*

Sealed Battery Replacement (from 1yr Depot)
3yr SBY Replacement (5WS0L01988) List Price $40
**Sealed Battery has a 3yr. MAX coverage*

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V14 SSG

Base Warranty Upgrade (from 1yr Depot)
2yr Depot (5WS0Q81880) List Price $49
3yr Depot (5WS0Q81869) List Price $69
4yr Depot (5WS0V13679) List Price $89
1yr Onsite (5WS0U55747) List Price $39
2yr Onsite (5WS0U55750) List Price $76
3yr Onsite (5WS0U55751) List Price $120
4yr Onsite (5WS0W28636) List Price $164

Accidental Damage Protection (from 1yr Depot)
1yr ADP (5PS0Q81870) List Price $39
2yr ADP (5PS0Q81871) List Price $69
3yr ADP (5PS0Q81868) List Price $99
4yr ADP (5PS0T02652) List Price $120
**Base Warranty and ADP term length must match*

Premium Care (from 1yr Depot)
1yr Premier Care (5WS0U55747) List Price $39
2yr Premier Care (5WS0U55750) List Price $76
3yr Premier Care (5WS0U55751) List Price $120
4yr Premier Care (5WS0W28636) List Price $164
**Premium Care includes upgrade to Onsite*

Sealed Battery Replacement (from 1yr Depot)
3yr SBY Replacement (5WS0T25854) List Price $40
**Sealed Battery has a 3yr. MAX coverage*

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V15 SSG

Base Warranty Upgrade (from 1yr Depot)
2yr Depot (5WS0Q81880) List Price $49
3yr Depot (5WS0Q81869) List Price $69
4yr Depot (5WS0V13679) List Price $89
1yr Onsite (5WS0U55747) List Price $39
2yr Onsite (5WS0U55750) List Price $76
3yr Onsite (5WS0U55751) List Price $120
4yr Onsite (5WS0W28636) List Price $164

Accidental Damage Protection (from 1yr Depot)
1yr ADP (5PS0Q81870) List Price $39
2yr ADP (5PS0Q81871) List Price $69
3yr ADP (5PS0Q81868) List Price $99
4yr ADP (5PS0T02652) List Price $120
**Base Warranty and ADP term length must match*

Premium Care (from 1yr Depot)
1yr Premier Care (5WS0U55747) List Price $39
2yr Premier Care (5WS0U55750) List Price $76
3yr Premier Care (5WS0U55751) List Price $120
4yr Premier Care (5WS0W28636) List Price $164
**Premium Care includes upgrade to Onsite*

Sealed Battery Replacement (from 1yr Depot)
3yr SBY Replacement (5WS0T25854) List Price $40
**Sealed Battery has a 3yr. MAX coverage*

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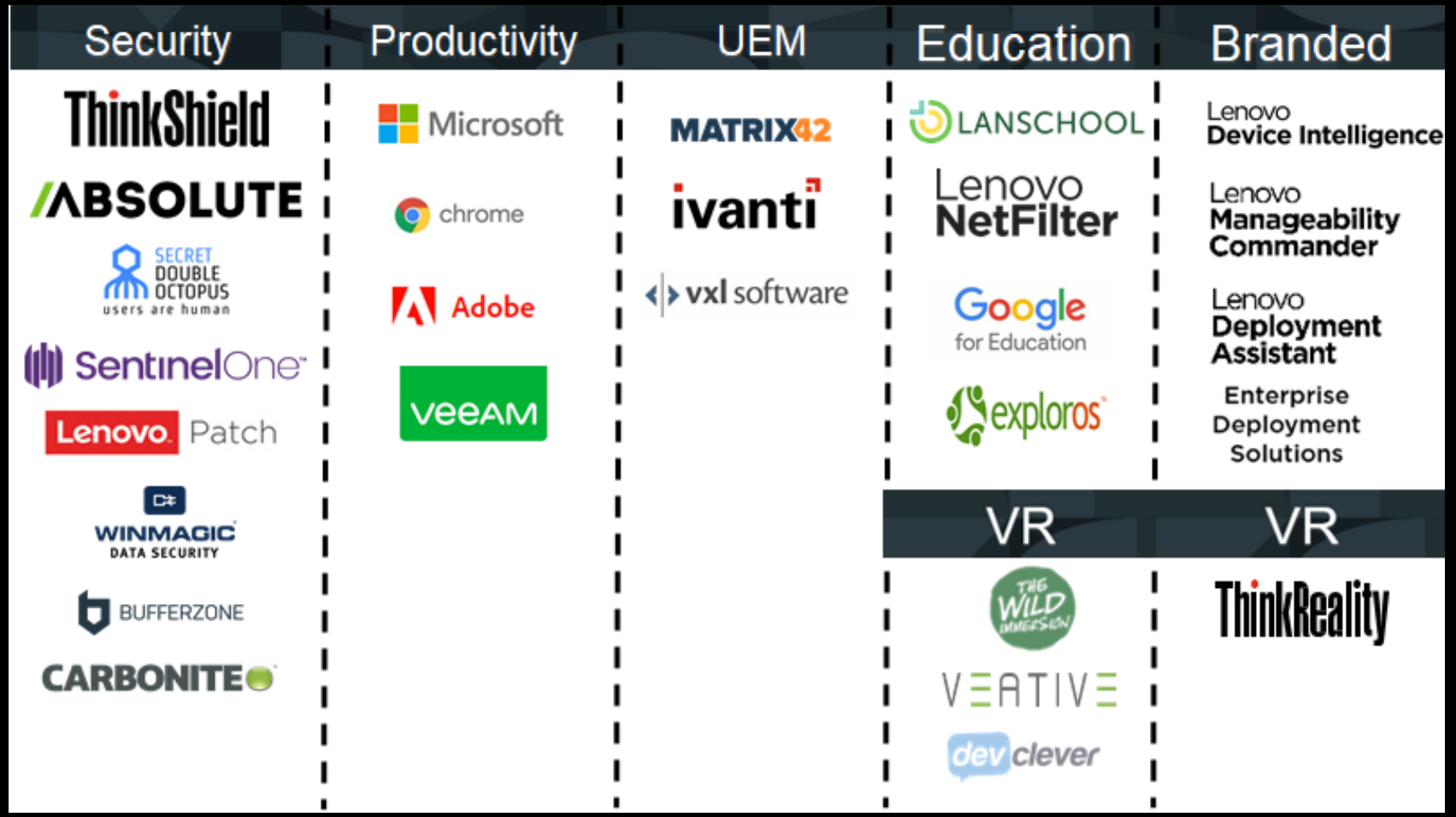
Software Vendors



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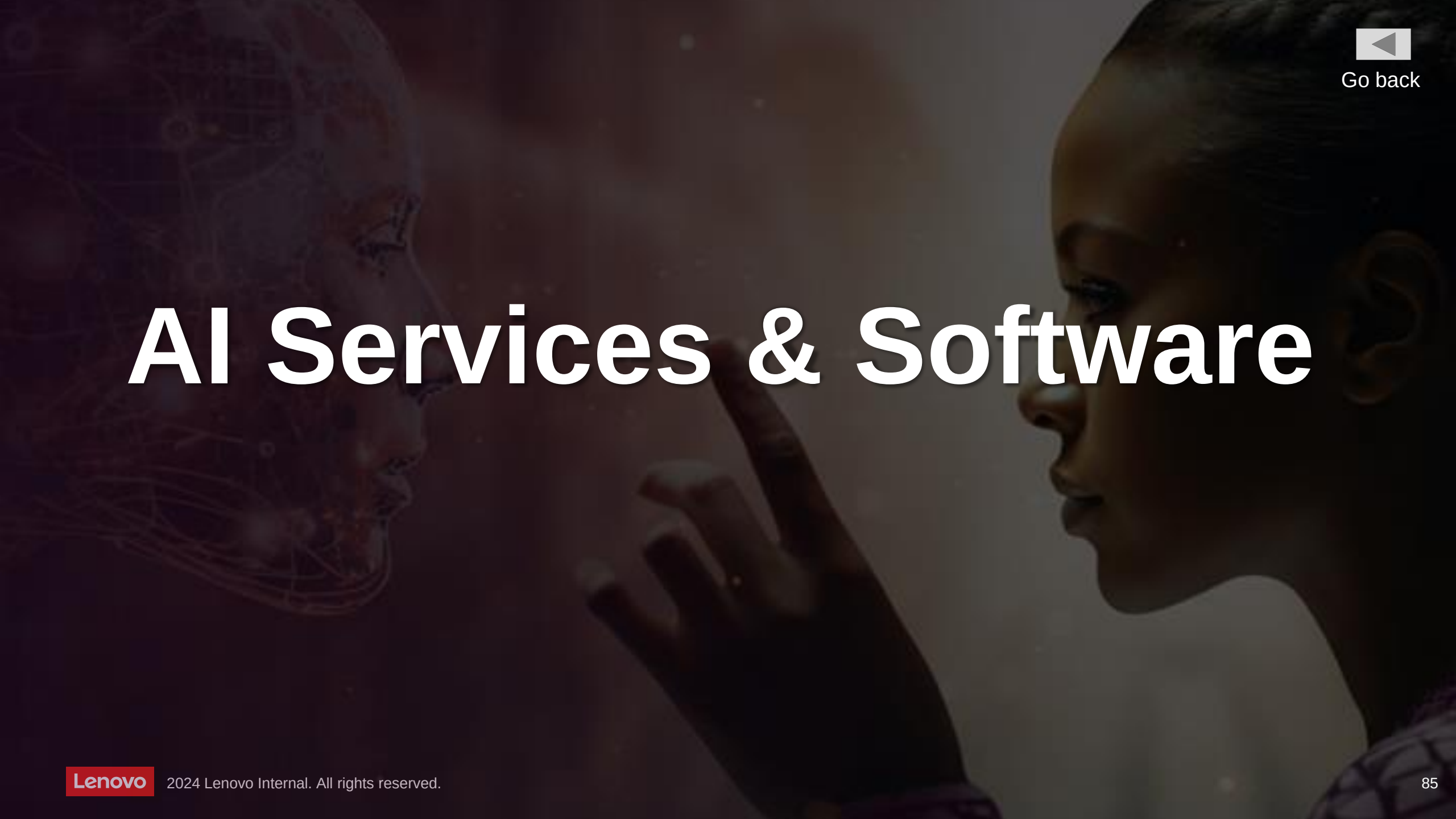
For Software P/Ns visit Lenovo SmartFind



AI Services & Software

Go back

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People Pillar: 5 Tailored Change Management Deliverables

The Human side of working with and alongside AI technologies

A Change Management Strategy & Plan

Provides a clear change implementation roadmap.

B Stakeholder Engagement & Communication Plans

Streamlines client communication, ensuring informed and supportive stakeholder engagement.

C Training & Development Programs

Enhances employee readiness for change, fostering easier adaptation and higher adoption rates.

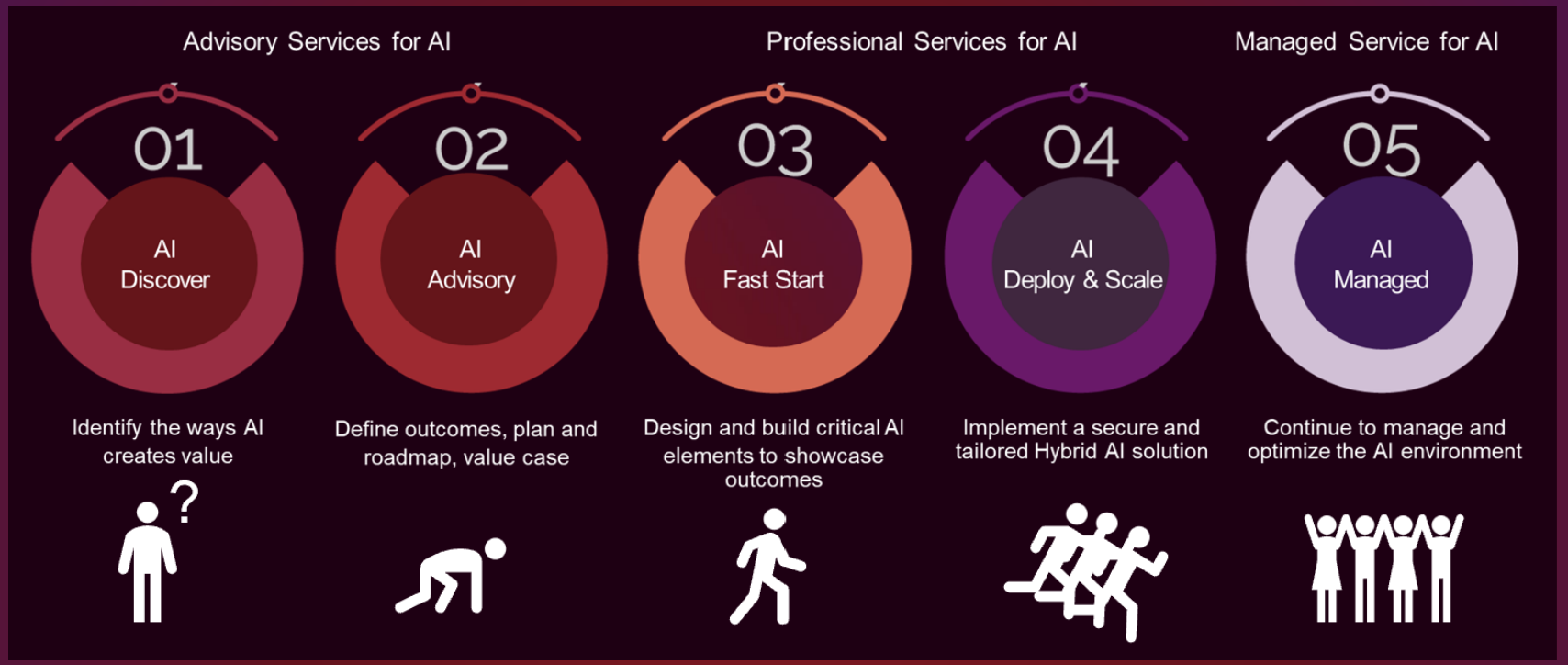
D Change Reinforcement & Support Tools

Promotes lasting change with continuous support and solutions for post-implementation challenges.

E Measurement & Evaluation Systems

Enables organizational progress tracking, change management effectiveness evaluation, and data-driven continuous improvement decisions.

Lenovo's AI Services: Unlocking the "People Path"



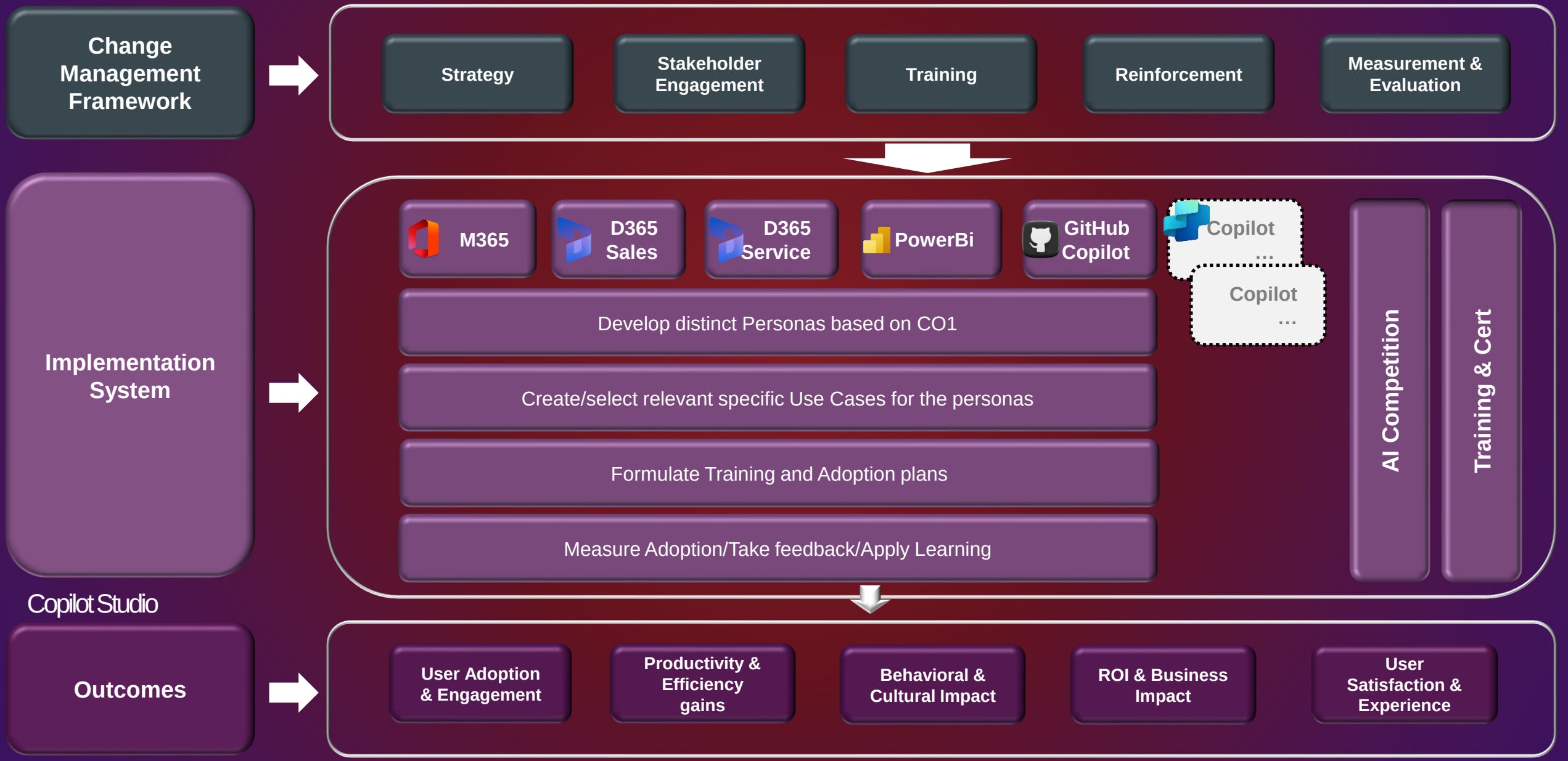
Challenges

- Lack of in-house expertise
- Complex AI adoption

Mistakes

- No initial assessment or strategic roadmap
- Risky solution which isn't responsible or sustainable
- Resources spread too thinly

Lenovo's Copilot Adoption Framework



Copilot for Microsoft 365

Turn your words into the most powerful productivity tool on the planet

Natural Language

Large Language Models

+

Microsoft Graph - Your Data -

+

Microsoft 365 Apps

+

The Internet

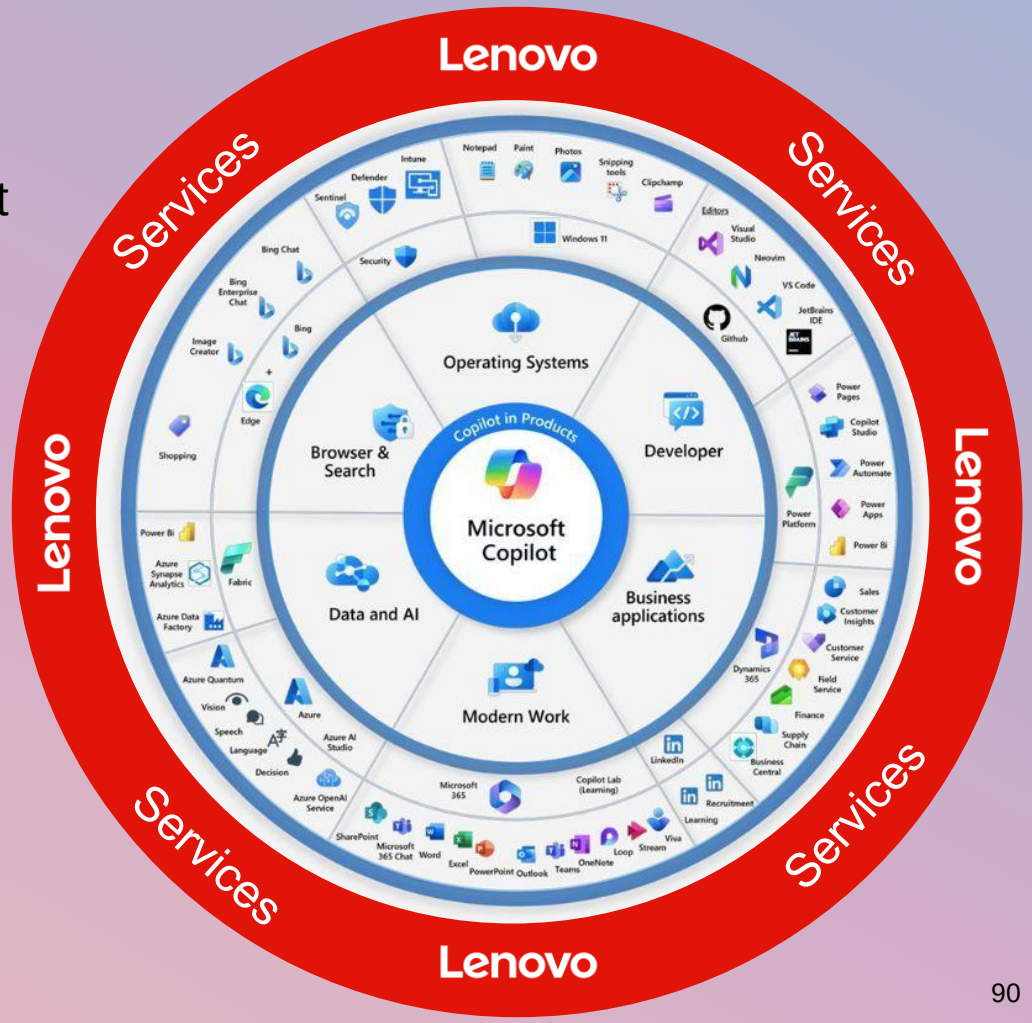
Copilot for M365 in the middle of Microsoft CSP and driven by Lenovo services

Unleash productivity. Uplevel skills. Unlock productivity.

Microsoft 365 Copilot is more than just ChatGPT integration; it's a tool that needs careful planning, setup, and deployment to automate daily tasks and align with company policies.

Lenovo Copilot services - WIP

Advisory Services	**Readiness Assement**	**Copilot Deployoment**
Adoption and Change Management	**Copilot Extensibility**	**Copilot Support**



Workday efficiencies with Copilot

Summarize a long PDF

Turn a 20-page, jargon-filled PDF into 5 bullets using Copilot in Edge

Time Savings: 15 minutes

Vacation email catch up – summarize email conversations

Use Copilot to summarize long string of notes to help clear out your inbox upon return from vacation

Time Savings: 2 hours

Meeting Minutes and Action Items

Leave behind stock images and text-only reports in favor of custom-generated images for emails, on social, and more

Time Savings: 15 minutes per meeting. Average 2 meetings per day = 2.5 hours per week

Copilot pays for itself with productivity hours saved

Redeploy time to higher value projects to increase your company's ROI

Copilot license Cost (rounded)	$350.00

Annual Salary	Hourly Wage	Productivity hours saved (yearly) to breakeven
$ 100,000	$ 50	7
$ 50,000	$ 25	14

Workday efficiencies with Copilot

Summarize a long PDF

Turn a 20-page, jargon-filled PDF into 5 bullets using Copilot in Edge

Draft emails and social content

Use it as your professional writer on call to draft emails, captions, and more

Generate images

Leave behind stock images and text-only reports in favor of custom-generated images for emails, on social, and more

Learn new skills

Ask questions tailored to your needs and interests to get consolidated key points from the internet for you

Get answers for specific, complex questions

Get answers to questions that require multiple data points or a degree of analysis

Understanding the Copilot options

	Copilot	Copilot with commercial data protection	Copilot for Microsoft 365
	Personal	Work	Work
GPT Large Language Model	✓	✓	✓
AI-Powered Web Search, Answers & Content Generation	✓	✓	✓
Commercial Data Protection		✓	✓
Microsoft 365 Enterprise Security, Compliance & Privacy			✓
Microsoft 365 Graph (content & context)			✓
Microsoft 365 Apps Integration			✓
Licensing	Public and free	Included with eligible Microsoft 365 licenses	$30/user/month

Go back

DESKTOP / WORKSTATION

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Click Here for

Desktop

Click Here for

Workstation

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Lenovo Commercial Desktop

ThinkCentre Roadmap

ThinkCentre Cheat sheet

Start with Form Factor

Tiny Form Factor → **Click Here**

Small Form Factor → **Click Here**

Tower Form Factor → **Click Here**

All in One → **Click Here**

Tiny in One → **Click Here**

Thin Client → **Click Here**

Digital Signage → **Click Here**

AI PC → **Click Here**

Start with User Persona

Mobile/Hybrid Users → **Click Here**

Office Workers/SMB → **Click Here**

Power Users → **Click Here**

OEM → **Click Here**

Edge- Embedded/Fanless → **Click Here**

Edge- High CPU/GPU Workload → **Click Here**

Dell Comparable Models

HP Comparable Models

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Tiny Form Factor

Go back

Start with:
ThinkCentre M70q Tiny Gen 5
$489+

Customer wants
Lower Price, AMD
ThinkCentre M75q Tiny Gen 2
$469+

Customer wants
Lower Price, Intel
ThinkCentre Neo 50q
$429+

Customer wants
vPro, 65W Processors, DDR5 Memory
ThinkCentre M90q Tiny Gen 5
$1019+

Customer wants
Higher Performance – HD, RAM, Processor
ISV Certified Discrete Graphics
ThinkStation P3 Tiny
$1219+

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Small Form Factor

Go back

Start with:
ThinkCentre M70s SFF Gen 5
$909+

Customer wants
Lower Price, AMD
ThinkCentre M75s SFF Gen 2
$709+

$999+

Customer wants
Lower Price, Intel
ThinkCentre neo50s Gen 4
$699+

Customer wants
More video ports, DDR5 Memory
ThinkCentre M90s Gen 5
$1109+

$819+

Customer wants
Higher Performance – HD, RAM, Processor
ISV Certified Discrete Graphics
ThinkStation P3 Ultra 3.9L chassis
$1659+

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Tower Form Factor

Go back

Start with:

ThinkCentre M70t Tower Gen 5

$869+

Customer wants

dGPU, Higher Power Supply Options, More video ports, DDR5 Memory

ThinkCentre M90t Gen 5

$1229+

$1109+

Customer wants

Higher Performance, HD, RAM, Processor ISV Certified Discrete Graphics

ThinkStation P3 Tower – Intel

$869+

$949+

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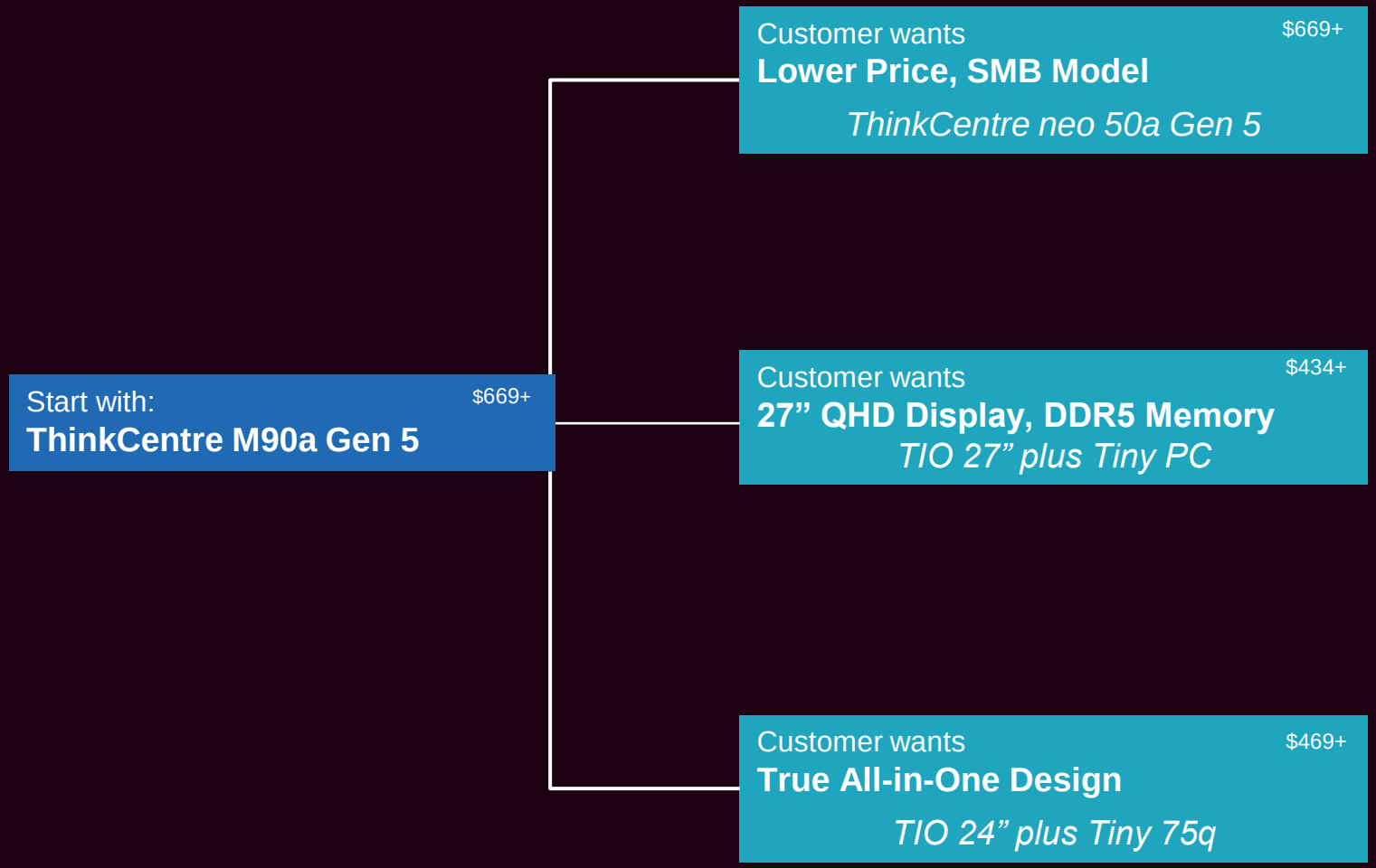
All in One

Go back



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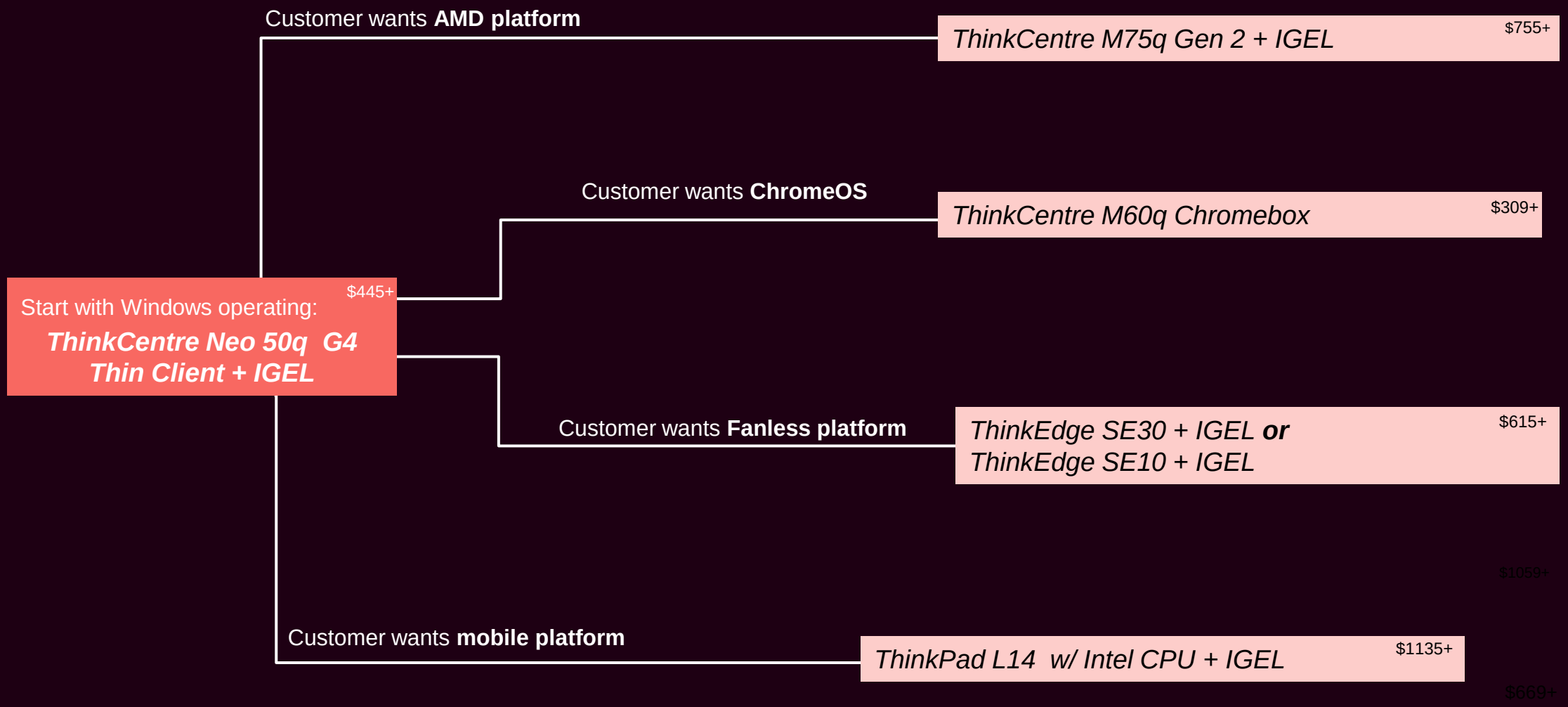
IGEL/Thin Client



Engage your TCA and Spencer White to assist with the best VDI/Thin Client solution with your customer

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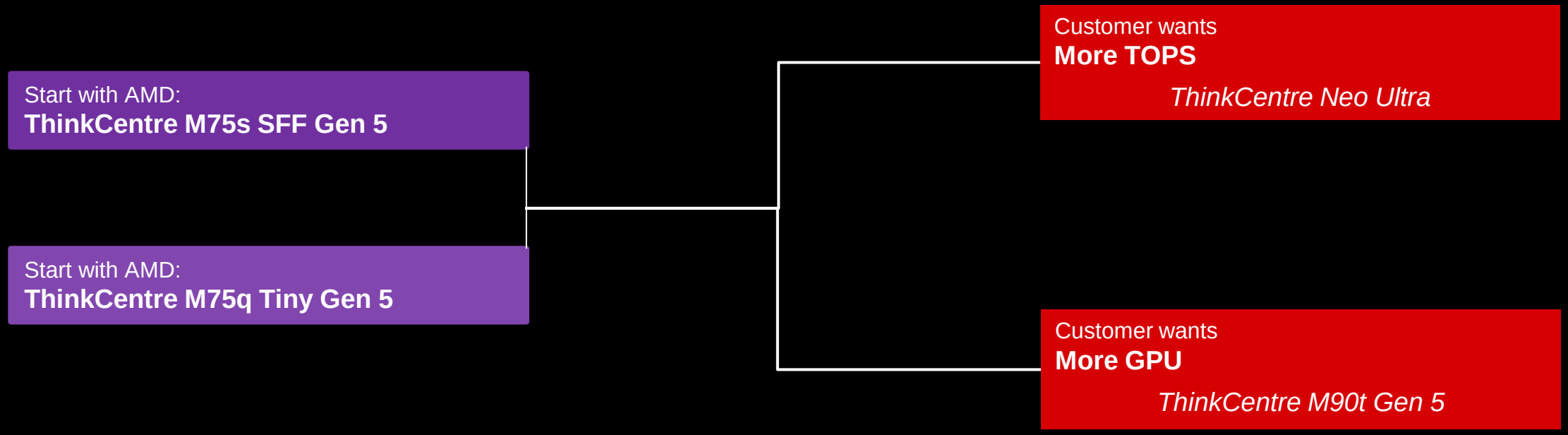
AI PC



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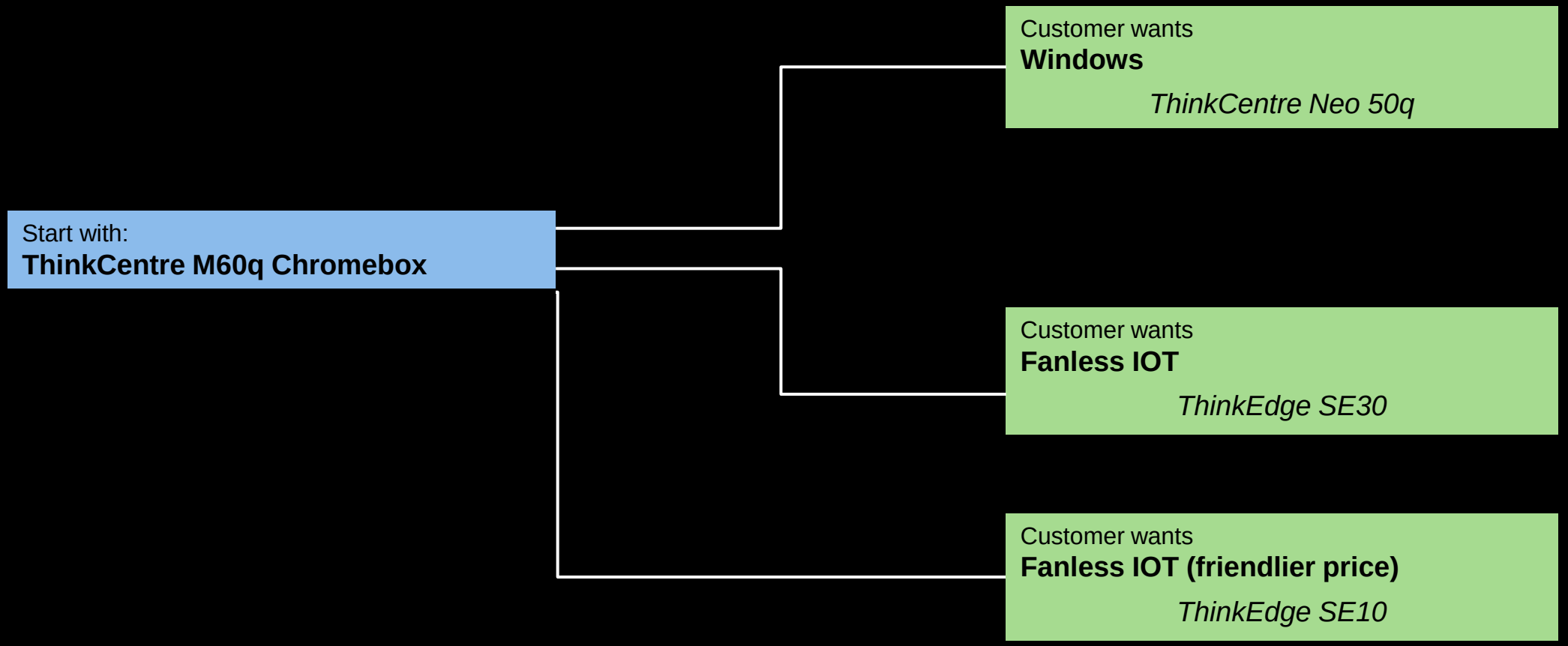
Digital Signage



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Mobile Users

Mobile/Hybrid User

Go back

High-End, Robust Performance:

ThinkCentre M90q Gen 5

- 14th Gen Intel Core i9 vPro
- 4th native display
- DDR5 memory, dual M.2 storage
- PCIe upgrade
- Modern standby

Enterprise-Level, Mainstream Features:

ThinkCentre M70q Gen 5

- 14th Gen Intel Core i7
- 4th native display
- ThinkShield security
- Modern design
- Mainstream performance

AMD Processor, Value Minded:

ThinkCentre M75q Gen 2

- AMD Cezanne Ryzen7
- ThinkShield security
- Modern design
- Robust performance
- Modern remote manageability

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Office Workers/SMB

SMB

Mid-Market SFF:

ThinkCentre neo50s Gen 4 $819+

- Stylish Terrazzo exterior
- Up to 13th Gen Intel Core i9 processor
- Up to 2TB HDD/1TB SSD storage
- Up to 64GB DDR4 memory

SMB AOI:

ThinkCentre neo50a 24”

- Up to 13th Gen Intel i3/i5
- 23.8” FHD display 16:9 non-touch
- Up to 1TB HDD/1TB SSD storage
- Up to 16 GB DDR4 memory

Enterprise

Mainstream Tiny:

ThinkCentre M70q Gen 5 $759+

- 1L enterprise-level powerhouse
- Mainstream performance and productivity
- 14th Gen Intel Core i7 Processors
- 4th native display

Mainstream SFF

ThinkCentre M70s Gen 5 $849+

- Space saving design
- Mainstream performance and productivity
- Up to 14th Gen Intel Core i7 processors
- Increased memory and storage capacity

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Power Users

Go back

Powerful Tiny:

ThinkCentre M90q Gen 5

- 14th Gen Intel Core i9 vPro
- 4th native display
- DDR5 memory, dual M.2 storage
- PCIe upgrade
- Modern standby

Powerful SFF:

ThinkCentre M90s Gen 5

- Up to Intel vPro Enterprise
- Up to 14th Gen Intel Core i9
- Up to four DDR5
- Intel WiFi 6E
- Self-healing BIOS

Powerful Tower:

ThinkCentre M90t Gen 5

- Up to Intel vPro Enterprise
- Up to 14th Gen Intel Core i9
- Up to four DDR5
- Intel WiFi 6E
- Self-healing BIOS

Powerful Tiny-in-One:

ThinkCentre Tiny-In-One 27” plus M90q Gen 5

- 27” Display
- 2560 x 1440 Resolution
- Built-in camera, mic, and speakers.
- LTPS stand

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OEM

Go back

OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Etc.

Mainstream Tiny:

ThinkCentre M70q Gen 3

- 12th Gen Intel Core i9
- 4th native display
- ThinkShield security

Mainstream SFF:

ThinkCentre M70s Gen 3

- Space saving design
- Mainstream performance and productivity
- 12 Gen Intel Core i9 processors

Mainstream Tower:

ThinkCentre M70t Gen 3

- 12th Gen Intel Core i9
- Up to four DDR4
- Real I/O Port

Powerful Tiny:

ThinkCentre M90q Gen 3

- 12th Gen Intel Core i9 vPro
- 4th native display
- DDR5 memory, dual M.2 storage

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Edge: Fanless IoT

ThinkEdge SE10/SE10-I

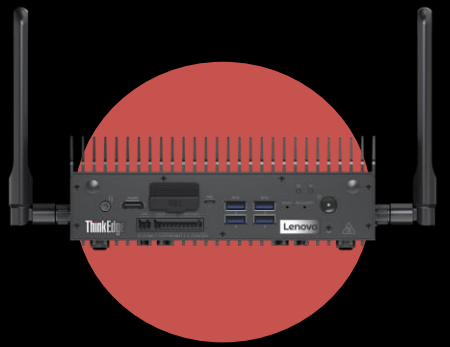
- Use case: Edge gateway
- Intel Core
- SE10: 0ºC - 50ºC
- SE10-I: -20ºC to 60ºC

ThinkEdge SE30

- Use case: Edge gateway
- Intel Core
- -20ºC to 60ºC

ThinkEdge SE50

- Use case: Industrial computer
- Intel Core
- 0ºC to 50ºC



ThinkEdge SE70

- Use case: Computer vision
- NVIDIA GETSON
- -20ºC to 60ºC

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Edge: High CPU/GPU Workload

ThinkEdge SE350

- Use case: outside data center/wide temperature range
- Intel XEON
- 0ºC to 55ºC

ThinkEdge SE450

- Use case: outside data center/wide temperature range
- Intel XEON
- 0ºC to 55ºC

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Workstation Content Navigation

Workstation Product brochure
Workstation How-to-Sell Guide

Desktop Workstation by Workflow

- Decision Tree (Entry & Mainstream desktop workstation) → Click Here
- Intel-based single threaded, low core count, high frequency → Click Here
- Intel-based multi-threaded, high core count, modest frequency, GPU Intensive → Click Here
- AMD-based omni-threaded, myriad performance workflows → → Click Here
- OEM Highlights: 3-year lifecycle, practical usage in kiosks, retail, etc. → Click Here
- OEM Highlights: 3-year lifecycle, advanced usage in medical, security, etc. → Click Here

Desktop Workstation by ISV / Software

- High-Performance workflow by tower workstation & vertical industry → Click Here
- Mainstream - single threaded, low core count, high frequency → Click Here
- Performance - multi-threaded, high core count, lower frequency, GPU-intensive → Click Here
- Performance – omni-threaded, high core count, high frequency, GPU-intensive → Click Here

Mobile Workstation

- Decision Tree → Click Here
- Customer Needs/Preferences → Click Here
- User Persona Guide → Click Here

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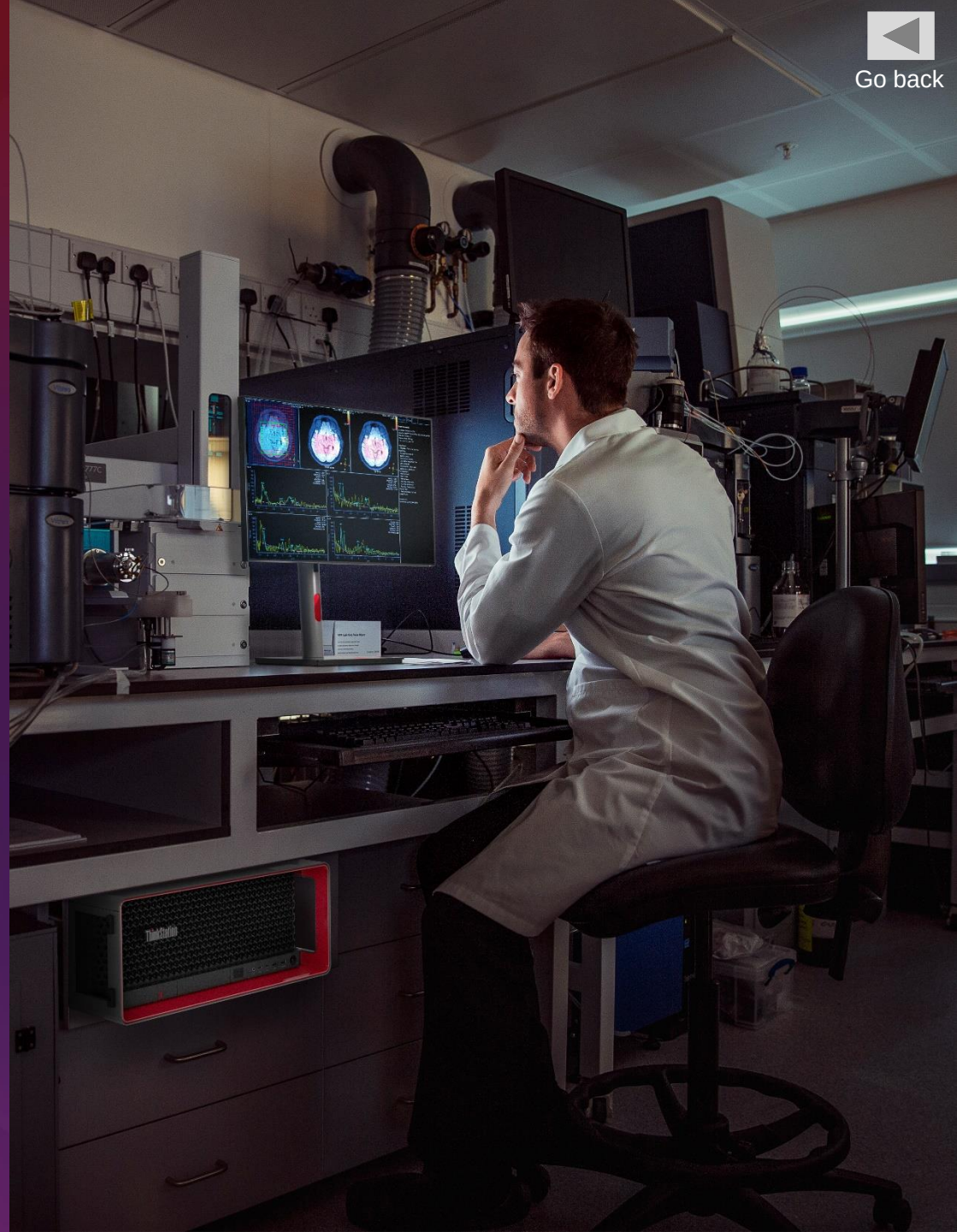
Desktop Workstation



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Entry & Mainstream Desktop Workstation

Specific workflow and application requirements should be the initial decision driver for workstations

Start with:

ThinkStation P3 Ultra

Most innovative & powerful small form factor workstation on the market

Dual onboard NIC & Thunderbolt 4 standard
3.9L, 170W/230W/300W AC

User requires…

High-end graphics with GeForce option & max storage support in a traditional Tower PC

Discrete NICs, IO AICs & ports available as optional punchouts
27L, 500W/750W/1100W PSU

ThinkStation P3 Tower

User requires…

More entry performance with smaller physical footprint and most robust ecosystem of mounting accessories

Up to 6x independent displays, no punchouts
1L, 170W/230W/300W AC

ThinkStation P3 Tiny

User requires…

Modern, Aston Martin-inspired advanced tower design, enterprise-grade CPU (Xeon) and/or dual high-end graphics cards, highest capacity & bandwidth memory, and maximum RAS

Discrete NICs, IO AICs & ports available as optional PCIe adapters
33L, 750W/1000W PSU

ThinkStation P5 Tower

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Workflows: single-threaded requiring high frequency, modest core density and standard GPU, memory, and storage scalability

Industry-Leading Miniaturized Workstation:

ThinkStation P3 Tiny

- 13th Gen Intel Core processors up to 24 cores / 5.6Ghz
- Up to NVIDIA T1000 8GB GPU
- Up to 64GB DDR5 Memory – 2 DIMM slots / 2-channel
- Up to 4TB PCIe Storage
- Entry 2D/3D, STEAM education, embedded (OEM)

Most Innovative Small Form Factor Workstation:

ThinkStation P3 Ultra

- 13th Gen Intel Core processors up to 24 cores / 5.8Ghz
- Up to NVIDIA RTX 4000 Ada 20GB GPU
- Up to 128GB DDR5 Memory – 4 DIMM slots / 2-channel
- Up to 8TB PCIe Storage
- Intermediate 3D design, engineering & architecture, visual effects, analytics (FSI)

Most accessible Desktop Workstation:

ThinkStation P3 Tower

- 13th Gen Intel Core processors up to 24 cores / 5.8Ghz
- Up to NVIDIA RTX 5000 Ada 32GB GPU
- Up to 128GB DDR5 Memory – 4 DIMM slots / 2-channel
- Up to 10TB PCIe + 36TB SATA HDD Storage
- Intermediate 3D design, engineering & architecture, visual effects

Mainstream Professional Workstation:

ThinkStation P5 TWR

- Intel Xeon W-2400 Series processors up to 24 cores / 4.8GHz
- Up to 2x NVIDIA RTX 6000 Ada 48GB GPUs
- Up to 512GB high-bandwidth DDR5 ECC RAM – 8 DIMM slots / 4-channel
- Up to 20TB PCIe + 36TB SATA HDD Storage
- Advanced 3D design, engineering & architecture, visual effects, software engineering, trading (finance)

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Workflows: multi-threaded / parallel requiring more CPU core density and advanced GPU, memory and storage scalability

Super Single Socket, Expert Desktop Workstation

ThinkStation P7 Tower / 4U Rack

- Xeon W-3400 Series processors up to 56 total cores / 4.5GHz
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 ECC memory - 8 DIMM slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage**
- AR/VR, visualization, rendering, software development, finance

Advanced Dual Socket, Extreme Performance Workstation:

ThinkStation PX Tower / 5U Rack

- Dual Intel Xeon Scalable processors up to 120 total cores / 4.2GHz
- Up to 4x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 2TB DDR5 ECC memory - 16 DIMM slots, 16-channel*
- Up to 36TB PCIe + 48TB SATA HDD storage**
- Film & game development, AI systems development, geoscientific analysis (energy), pharma R&D, simulation

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*8 memory channels per CPU
**PCIe & SATA storage mutually exclusive in some cases, consult your workstation specialist for guidance

Workflows: Both Multi-threaded and single-threaded agility with flexible scalability for adopters of the AMD Threadripper PRO platform

Mainstream Performance Single Socket Workstation

ThinkStation P620 Tower

- AMD Ryzen 3 Threadripper PRO 5000-series, up to 64 total cores / 4.5GHz
- Up to 2x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB – 8 DIMM Slots
- Up to 16TB PCIe + 50TB SATA HDD storage
- AR/VR, Visualization, Rendering, Software Development, Finance

Ultimate Performance Single Socket Workstation

ThinkStation P8 Tower / 4U Rack

- AMD Ryzen 4 Threadripper PRO 7000 WX-series up to 96 total cores / 5.1GHz
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB – 8 DIMM Slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage**
- AR/VR, Visualization, Rendering, Software Development, Finance

*PCIe & SATA storage mutually exclusive in some cases, consult your workstation specialist for guidance

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OEM

OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Digital Signage, Etc.

Mainstream Tiny:

ThinkStation P360 Tiny

- 3-Year Long Life Plan
- 12th Gen Intel Core processors, 35W/65W
- Up to NVIDIA RTX T1000 8GB GPU
- Support for up to 6 Independent displays
- Up to 64GB DDR4 memory
- Great for Digital signage, video walls, self service kiosks
- Robust mounting accessories and optional dust filter

Mainstream Ultra SFF:

ThinkStation P360 Ultra

- 5-Year Long Life Program
- 12th Gen Intel Core processors, 35W/65W/125W
- Up to NVIDIA RTX A5500M mobile GPU
- Support for up to 8 Independent displays
- Up to 128GB DDR4 memory
- Dual onboard Thunderbolt & Dual onboard Ethernet (1x1Gb, 1x2.5Gb)
- Ideal for manufacturing & automation, surveillance & security, and medical imaging
- Robust mounting accessories and optional dust filter

Mainstream Tower:

ThinkStation P360 Tower

- 3-Year Long Life Plan
- 12th Gen Intel Core processors, 65w/125w
- Up to NVIDIA RTX A5000 16GB GPU
- Up to 128GB DDR4 memory
- Lots of optional expansion options including serial port, NICs and other I/O

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Go back

OEM

OEM Highlights: Extended Lifecycle, Advanced Usage in Medical Devices & Appliances, Advanced Security & Surveillance

Mainstream Xeon Tower

ThinkStation P5 Tower

- Intel Xeon W-2400 Series processors
  up to 24 cores / 4.8GHz
- Up to 2x NVIDIA RTX 6000 Ada 48GB GPUs
- Up to 512GB high-bandwidth DDR5 ECC RAM – 8 DIMM slots / 4-channel
- Up to 20TB PCIe + 36TB SATA HDD Storage

Performance Xeon Tower

ThinkStation P7 Tower / 4U Rack

- Xeon W-3400 Series processors
  up to 56 total cores / 4.5GHz
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 ECC memory - 8 DIMM slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage**

Threadripper PRO Tower

ThinkStation P8 Tower / 4U Rack

- AMD Ryzen 4 Threadripper PRO 7000 WX-series
  up to 96 total cores / 5.1GHz
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB – 8 DIMM Slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage**

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**8 memory channels per CPU*
***PCIe & SATA storage mutually exclusive in some cases, consult your workstation specialist for guidance*

Product Positioning for High Performance Workflows by Vertical

ThinkStation	Engineering & Architecture	Media & Entertainment	Data Science	Energy	Financial Services	Healthcare & Life Sciences
ThinkStation PX	CAE multi physics AI & machine learning Applied research Rendering (local + carpet cluster) Workgroup WS	AI based postproduction Creative finishing Game compile / build Remote (multi-user) Rendering Virtual sets / production	Large complex machine & deep learning projects Natural language processing Extreme data analytics workflows >5B rows	Geo Spatial simulation CAE multi physics Energy Modeling AI & machine learning Applied research	Monte Carlo simulation Black Scholes modeling Trading strategy refinement Workgroup WS	Genomics Drug Discovery Remote Data Science / AI Computational Bio/Chem Simulation
ThinkStation P620, P7 & P8	Remote (multi-user) Reality Capture & Geo Spatial Generative Design Digital Fabrication Simulation & Digital Twins ProVis (RT, VR, MR)	AI based postproduction 2D/3D animation Compositing Creative finishing Game compile / build Performance capture Programming Virtual sets / production	Large machine & deep learning projects 6M rows Data preparation & visualization Computer Vision	Remote (multi-user) Simulation & Digital Twins AI & machine learning Reality Capture ProVis (VR, RT, MR)	Software development Compiling ERP	Genomics Drug Discovery Data Science / AI Computational Bio/Chem 2D/3D Imaging OEM Integration Medical Research Simulation
ThinkStation P5	CAD + BIM Product design CAD Rendering/Simulation Reality Capture ProVis (VR, RT, MR)	2D/3D animation Compositing Editing Programming	Mid-sized machine & deep learning projects Smaller sized AI model training workflows Data Analytics/BI tasks (2M rows)	Complex Product Development CAD Rendering/Simulation Reality Capture ProVis (VR, RT, MR)	Data Analytics Branch management Fraud detection (data science)	Radiology Pathology / Oncology Embedded solutions (OEM) Medical research Entry DSWS / AI
ThinkStation P3 Tower	CAD + BIM Product design CAD Rendering Intermediate ProVis (VR, MR)	2D/3D animation Compositing Editing Programming	Data extraction & cleaning Entry model development Data Analytics/BI tasks (2M rows)	Product Development CAD Rendering Reality Capture Intermediate ProVis (VR, MR)	Mainstream analyst workflows Branch management	Radiology Pathology / Oncology Medical Research

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ISV/Software Certifications: Mainstream

ISV Questionnaire

ISV-Based Recommender

Go back

Autodesk, Esri, Bentley, SolidWorks, PTC

ThinkStation P3 Tiny

- 13th Gen Intel Core processors up to 24 cores / 5.6Ghz
- Up to NVIDIA T1000 8GB GPU
- Up to 64GB DDR5 Memory – 2 DIMM slots / 2-channel
- Up to 4TB PCIe Storage
- Entry 2D/3D, STEAM education, embedded (OEM)

Autodesk, Esri, Bentley, SolidWorks, PTC, Avid, Siemens, Barco, McKesson, Advanced CAD/CAM:

ThinkStation P3 Ultra

- 13th Gen Intel Core processors up to 24 cores / 5.8Ghz
- Up to NVIDIA RTX 4000 Ada 20GB GPU
- Up to 128GB DDR5 Memory – 4 DIMM slots / 2-channel
- Up to 8TB PCIe Storage
- Intermediate 3D design, engineering & architecture, visual effects, analytics (FSI)

Autodesk, Esri, Bentley, SolidWorks, PTC, CATIA, Avid, ANSYS, Siemens, Barco, McKesson, Advanced CAD/CAM:

ThinkStation P3 Tower

- 13th Gen Intel Core processors up to 24 cores / 5.8Ghz
- Up to NVIDIA RTX 5000 Ada 32GB GPU
- Up to 128GB DDR5 Memory – 4 DIMM slots / 2-channel
- Up to 10TB PCIe + 36TB SATA HDD Storage
- Intermediate 3D design, engineering & architecture, visual effects

Autodesk, Esri, Bentley, SolidWorks, PTC, CATIA, McKesson, Adobe, Avid, ANSYS, Siemens, Barco, McKesson:

ThinkStation P5 TWR

- Intel Xeon W-2400 Series processors up to 24 cores / 4.8GHz
- Up to 2x NVIDIA RTX 6000 Ada 48GB GPUs
- Up to 512GB high-bandwidth DDR5 ECC RAM – 8 DIMM slots / 4-channel
- Up to 20TB PCIe + 36TB SATA HDD Storage
- Advanced 3D design, engineering & architecture, visual effects, software engineering, trading (finance)

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ISV/Software Certifications: Performance

ISV Questionnaire
ISV-Based Recommender
Go back

AVID, AUTODESK, Adobe, HyperWorks, AVEVA, Siemens, Nemetschek, ANSYS, Schlumberger, Barco, Dassault, McKesson, Eizo, PTC:

ThinkStation P7 Tower / 4U Rack

- Xeon W-3400 Series processors up to 56 total cores / 4.5GHz
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 ECC memory - 8 DIMM slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage**
- AR/VR, visualization, rendering, software development, finance

AVID, AUTODESK, Adobe, HyperWorks, AVEVA, Nemetschek, ANSYS, Schlumberger, Barco, Dassault, McKesson, Eizo, PTC, Siemens:

ThinkStation PX Tower / 5U Rack

- Dual Intel Xeon Scalable processors up to 120 total cores / 4.2GHz
- Up to 4x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 2TB DDR5 ECC memory - 16 DIMM slots, 16-channel*
- Up to 36TB PCIe + 48TB SATA HDD storage**
- Film & game development, AI systems development, geoscientific analysis (energy), pharma R&D, simulation

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**8 memory channels per CPU*
***PCIe & SATA storage mutually exclusive in some cases, consult your workstation specialist for guidance*

ISV/Software Certifications: Performance

ISV Questionnaire
ISV-Based Recommender

Go back

AJA, Resolve, Nuke Studio, Matrox, Altair, Autodesk, Dassault, ANSYS, Keyshot, Nemetschek, PTC, Siemens, Halliburton, Schlumberber, Stoneridge Z-Terra, Xtreme/FrontRange:

ThinkStation P620 Tower

- AMD Ryzen 3 Threadripper PRO 5000-series, up to 64 total cores / 4.5GHz
- Up to 2x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB – 8 DIMM Slots
- Up to 16TB PCIe + 50TB SATA HDD storage
- AR/VR, Visualization, Rendering, Software Development, Finance

AJA, Resolve, Nuke Studio, Matrox, Altair, Autodesk, Dassault, ANSYS, Keyshot, Nemetschek, PTC, Siemens, Halliburton, Schlumberber, Stoneridge Z-Terra, Xtreme/FrontRange:

ThinkStation P8 Tower / 4U Rack

- AMD Ryzen 4 Threadripper PRO 7000 WX-series up to 96 total cores / 5.1GHz
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB – 8 DIMM Slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage**
- AR/VR, Visualization, Rendering, Software Development, Finance

**PCIe & SATA storage mutually exclusive in some cases, consult your workstation specialist for guidance*

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2024 Desktop Workstation Competitive Landscape

Category/Segment	Lenovo	Z by HP	Dell Precision
Rack WS	SR650 / SR655	ZCentral 4R (1U)	3930 Rack / 7960 Rack
Performance 2P Tower	P920 / PX	Z8 G4 / Z8 Fury	7920
Mainstream 2P Tower	P720	Z6 G4	7820
AMD TRP Tower	P620 & **P8 (AMD)**	**Z6 G5 A (AMD)**	7865 & **7875 (AMD)**
Intel 1P Expert Tower	P7	Z6 G5	7960
Intel 1P Tower	P520 / P5	Z4 G4 / Z4 G5	5820 / 5860
Mainstream Tower	P360 Tower / P3 Tower	Z2 G9 Tower	3660 Tower
Value Tower AMD	P358 AMD Tower	O	O
Value Tower Intel	P348 Tower	Z1 G9 Tower	O
Small Form Factor	P360 Ultra / P3 Ultra	Z2 G9 SFF	3460 SFF
Miniaturized	P360 Tiny / P3 Tiny	Z2 Mini G9	3260 Compact

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Mobile Workstation

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Mobile Workstation

Specific workflow and application requirements should be the initial decision driver for workstations

Start with:

ThinkPad P14s Gen 5

14.5” display, versatile performance, power user, AI PC+

RTX 500 Ada provides future proofed AI performance. Black aluminum chassis

User requires…

Best performance & agility, most powerful ThinkPad ever

10-key number pad standard, RJ45 via USB-C adapter ONLY

ThinkPad P16 Gen2

User requires…

16” display, premium design, thin/light performance

CNC black aluminum chassis, 92% screen-to-body ratio, Wi-Fi 7, large haptic touchpad

ThinkPad P1 Gen7

User requires…

16” display & 10-key number pad with an AMD Option

RTX 500 Ada. Black aluminum chassis. Ultra 9 CPU available.

ThinkPad P16s Gen3

User requires…

Great performance, max battery life, 5G WWAN, ultra-portable

“CRU-able” Design with 9/10 ifixit score

ThinkPad P14s Gen5 AMD

User requires….

16” display, mainstream performance with an AMD option and mid-level GPU

10-key number pad standard, Full-size RJ45

ThinkPad P16v Gen2 / ThinkPad P16v Gen1 AMD

User requires….

Best performance for the $$$

10-key number pad standard, RJ45 via USB-C adapter ONLY

ThinkPad P16v Gen1 AMD

User requires….

Great value for the performance

NPU (10 TOPS), fast soldered memory

ThinkPad P16s Gen2 AMD

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Mobile Workstation

Specific workflow and application requirements should be the initial decision driver for workstations

Start with:

Start with:

ThinkPad P1 Gen 6

- 13th Gen Intel Core H Class Processors
- Up to NVIDIA RTX 5000 Ada / GeForce RTX 4090
- 16” 16:10 panel, starting at 3.99lbs and 17.7mm
- Up to 96GB DDR5 RAM – 2 DIMM slots, 2-channel
- Up to 8TB PCIe storage – 2 M.2 slots
- 90Wh battery with Rapid Charge support

If user requires…

Ultimate Performance & Config Choice → P16
Mainstream Performance & AMD Option → P16v
Entry Performance & AMD Option → P14s

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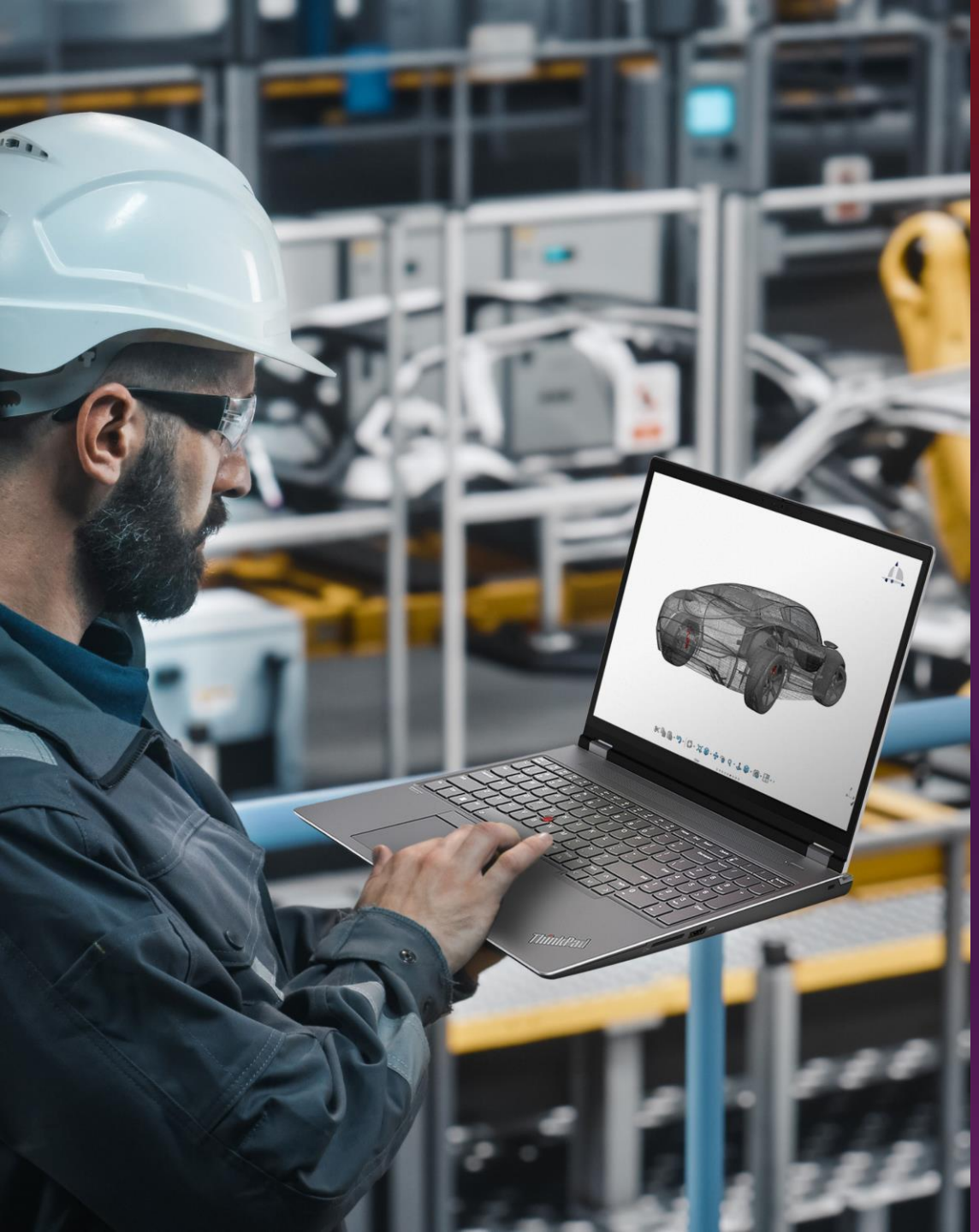


Desktop-Replacement Performance & Agility

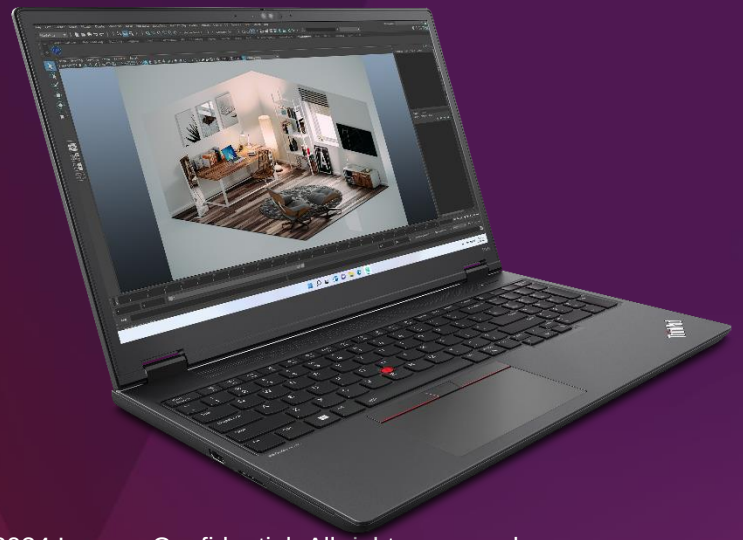
ThinkPad P16 Gen 2

- 13th Gen Intel Core HX-series processors
- Up to NVIDIA RTX 5000 Ada / GeForce RTX 4090 16GB
- 16.0” 16:10 panel, starting at 6.5lbs 30.2mm
- Up to 192GB DDR5 memory - 4 DIMM slots, 2-channel
- Up to 8TB PCIe storage – 2 M.2 slots
- 94Wh battery with Rapid Charge support

Mainstream Performance & AMD Option:

ThinkPad P16v Gen 1

- 13th Gen Intel Core H-series processors
- Up to NVIDIA RTX 2000 Ada 8GB GPU
- 16” 16:10 panel, starting at 4.85lbs and 24.7mm
- Up to 96GB DDR5 memory – 2 DIMM slots, 2-channel
- Up to 4TB M.2 SSD storage – 2 M.2 slots
- 90Wh battery with Rapid Charge support



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Go back

If user prefers…

AMD CPU & mid-range NVIDIA GPU with max value

ThinkPad P16v AMD

- AMD Ryzen Pro H Class processors
- Up to NVIDIA RTX 2000 Ada 8GB GPU
- 16” panel, starting at 4.91lbs and 24.2mm
- 10.3hrs battery life (MM18)
- Up to 64GB DDR5 memory - 2 DIMM slots, 2-channel
- Up to 4TB M.2 SSD storage (PCIe 4)

Entry Performance & AMD Option

ThinkPad P14s Gen 4

- 13th Gen Intel Core P28 processors or AMD Ryzen Pro APUs
- NVIDIA RTX A500 4GB (Intel offering only)
- Radeon PRO Integrated graphics & Ryzen AI xDNA for AMD
- 14” 16:10 panel, starting at 2.97lbs and 17.9mm
- Up to 64GB LPDDR5 memory:
    - 1 soldered + 1 DIMM slot for Intel (all soldered for AMD)
- Up to 2TB PCIe storage – 1 M.2 slot

ThinkPad P16s Gen 2

- 13th Gen Intel Core P28 processors or AMD Ryzen Pro APUs
- NVIDIA RTX A500 4GB (Intel offering only)
- Radeon PRO Integrated graphics & Ryzen AI xDNA for AMD
- 16” 16:10 panel, starting at 3.7lbs (Intel) and 3.82lbs (AMD) and 20.5mm
- Up to 64GB LPDDR5 memory:
    - 1 soldered + 1 DIMM slot for Intel (all soldered for AMD)
- Up to 2TB PCIe storage – 1 M.2 slot

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2024 Mobile Workstation/Performance Notebook Competitive Landscape

Category/Segment	Lenovo	Z by HP	Dell Precision
17”	O	O	7780
17” Ultraslim	O	O	5770
15”/16” Performance	P16 Gen2	16 G10	7680
15”/16” Ultraslim	P1 Gen6	Studio G10	5680
15” Mainstream – H	P15v Gen3 / P16v Gen1	Power G10	3581
15/16” AMD – H	P15v AMD / P16v AMD Gen1	Power G10 Power G10 A	O
15/16” Mainstream – U	P16s Gen2	G10	3580
14”	P14s Gen4 (U)	Firefly 14 G10 (U)	3480 (U) 5480 (H)
14” AMD	P14s AMD Gen4	Firefly 14 G10 A	O

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Mobile Workstation User Persona Guide

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Key Focus Verticals

- AEC (Architecture, Engineering, Construction)
- Media & Entertainment
- Healthcare & Life Sciences
- Product Development & Manufacturing
- Oil & Gas
- Automotive

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Lenovo Mobile Workstation Portfolio Positioning

PERFORMANCE

PRICE

Performance

P16 Gen 2

P1 Gen 6

Typical Workflows:
- Multi-threaded
- High core count
- Lower frequency
- GPU intensive

Mainstream/Value

P16v

P16v AMD

P14s/P16s

Entry

P14s/16s AMD

Typical Workflows:
- Single threaded
- Low core count
- High frequency

AI Dev
ML / DL
Oil & Gas
Pharma R&D
Simulation

AR / VR
Visualization
Rendering
SW Dev
Finance

A/V Editing
Med Imaging
3D CAD/CAM
Architecture
Prod Design

OEM
AI Inference
GIS
Multi-Monitor
Power User

Schlumberger
ANSYS
V-Ray
NUKE
AUTODESK
AVID
Adobe
McKESSON
CATIA
PTC
SOLIDWORKS
Bentley
esri

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Mobile Workstation User Personae

Price

Performance

P14s AMD Gen 4
P16s AMD Gen 2
Entry Price & Performance

- **AMD U-Series CPU @28W**
- **UMA Only**

For:
- Power office users
- Mobile office users
- Those who need max battery life
- Entry analysts who prefer an onboard number pad (P16s)

P14s Gen 4
P16s Gen 2
Entry dGPU Mobility

- **Intel RPL-P @28W**
- **NVIDIA RTX A500 @30W**

For:
- Power office users
- Mobile office users
- Adobe users
- 2D CAD; Lite Autodesk
- Entry analysts who prefer an onboard number pad (P16s)

P16v
Intel + AMD
Mainstream Performance

- **Intel RPL-H @45W**
- **AMD Phoenix H @45W**
- **NVIDIA RTX 2000 Ada 8GB @45W**

For:
- Architects, engineers, SW Dev
- Higher EDU, gov't institutes, commercial entities
- Creators demanding appealing price/performance
- CAD/BIM designers

P1 Gen 6
ID Focused Power User

- **Intel RPL-H @45W**
- **NVIDIA RTX 5000 Ada 16GB @80W**
- **NVIDIA GF RTX 4090 16GB @80W**

For:
- Architects, engineers, SW Dev
- 3D character artists, VR/AR
- Digital influencers, animators, designers
- Data scientists, AI engineers
- Sophisticated automotive and M&E workflows
- Medium/mainstream gamers

P16 Gen 2
Full Power Desktop Replacement

- **Intel RPL-HX @55W**
- **NVIDIA RTX 5000 Ada 16GB @115W**

For:
- Creators and designers working on sophisticated renders
- Developers working on compute-heavy VR/AR
- Most demanding professional workloads including visualization specialists and architects
- AI, Data Science, Machine Learning engineers

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2023 ThinkPad P Series & High-Performance Notebook Summary

Segment / User Persona	2022	2023	Gen-to-Gen Changes

Performance
Extreme power users, designers, engineers, researchers, digital artists, animators, editors who require uncompromising performance on the go
	16” **P16 G1**	16” **P16 G2**	• RPL-HX CPUs @55W: Up to 24 cores on i9
			• New GPUs:
			  • NVIDIA Ampere refresh: A1000 (6GB)
			  • NVIDIA Ada: RTX 2/3/4/5000 Ada (up to 16GB)
			  • NVIDIA GeForce RTX 4090 SBO
			  • Intel DG3 (4GB)
			• New Display Features: 165Hz QHD+, 800nit UHD+

Ultra Premium
Technical executives, designers, engineers, digital artists, animators, editors who require the ideal balance of mobility and performance with an ultra premium user experience
	16” **P1 G5**	16” **P1 G6**	• RPL-H CPUs @45W
			• Up to 64GB 5600MHz DDR5 memory
			• New NVIDIA GPUs:
			  • Ampere refresh: A1000 (6GB)
			  • Ada: RTX 2/3/4/5000 Ada (up to 16GB)
			  • GeForce: RTX 4050 (SBO), 4060, 4080, 4090 (16GB)
			• 4K OLED display w/ 5MP FHD Webcam, HPD

Entry-H Class Value-focused power users, students, educators, administrators who need an affordable mobile workstation for entry to some mid-range 3D workflows	15” **P15v/T15p G3**	16” **P16v G1** **P16v AMD G1**	• Clean Sheet Design • Intel RPL-H @45W or AMD Phoenix Ryzen-H @45W • A500 (4GB), A1000 (6GB), RTX 2000 Ada (8GB) • Up to 96GB 5200MHz DDR5 memory (AMD: 64GB) • 2xTBT4 (Intel only); USB4 (AMD) • 16” 16:10 Displays - FHD up to UHD panel offering • 5MP FHD Webcam, HPD

Entry-U Class
Every-day power users, administrators, technicians who desire a premium device to support lite duty 3D workflows and offers max portability
	16” **P16s G1**
	P16s AMD G1
	14” **P14s G3**
	P14s AMD G3
		16” **P16s G2**
		P16s AMD G2
		14” **P14s G4**
		P14s AMD G4
			• Intel RPL-P @28W or AMD Phoenix Ryzen-U
			• A500 & Iris Xe (Dual RAM required) (Intel)
			Radeon Pro Integrated Graphics (AMD)
			• Up to 64GB LPDDR5 memory
			• OLED Displays:
			  • 2.8K on P14s
			  • 4K on P16s
			• 5MP FHD Webcam, HPD

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ThinkPad P16 - Performance Unpacked

Industry Users

- Architects
- Visualization specialists
- Data scientists
- A.I. engineers
- 3D designers
- SW/game developers
- Higher education
- CAD/BIM Designers
- Rendering artists/creators
- Computational chemists and biologists
- Radiologists

Common Use Cases/Workflows

- Compute heavy AR/VR/XR
- Sophisticated rendering
- Data science
- A.I. machine learning
- 2D, 3D, CAD/CAM/BIM
- Driving a diagnostic display

Standout Features

- Desktop replacement performance
- Storm gray and black chassis featuring red accents
- Finger reader integrated in power button
- 13th Gen Intel Core-HX CPUs (55W) up to 24 Cores
- Up to NVIDIA RTX 5000 Ada (16GB) GPU or Intel DG3
- Up to 192GB DDR5 Memory
- Up to 8TB M.2 SSD Storage (PCIe Gen 4)
- Blue light displays featuring X-Rite factory color calibration
- 10 key number pad
- 15% wider touchpad for improved usability
- P16 has better thermal assembly and 192GB max RAM compared to Dell and HP competitive platforms
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ThinkPad P1 - Premium Power, True Mobility

Industry Users

- Architects
- Media and Entertainment
- Digital influencers
- Engineers
- Higher education
- SW/Game Developers
- CAD/BIM Designers
- Artists/Creators/Designers
- Computational chemists/biologists

Common Use Cases/Workflows

- Adobe Suite; video/photo editing
- 2D, 3D, CAD/BIM
- SW development
- Game development
- AR/VR/XR

Standout Features

- Fingerprint reader integrated into the power button
- 3.99lbs/1.81kg
- 13th Gen Intel Core-H CPUs (45W) up to 14 Cores
- Up to NVIDIA RTX 5000 Ada (16GB) GPU
- Up to 96GB DDR5 Memory
- Up to 8TB M.2 SSD Storage PCIe Gen 4)
- Low Blue Light displays featuring X-Rite factory color calibration
- Dolby Atmos, Vision, and Voice for enhanced video conferencing
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ThinkPad P16v Intel - Accessible Power

Industry Users

- Architects
- Engineers
- SW developers
- Higher education
- CAD/BIM designers
- Artists/Creators
- Government
- Small and medium businesses
- Radiologists
- Pathologists
- Research scientists

Common Use Cases/Workflows

- Adobe Suite; Video/photo editing
- 2D & 3D CAD/CAM/BIM
- Design and modeling
- SW development
- Presentation and remote collaboration
- High resolution external displays
- Power MS Office user
- Offloading applications on to discrete graphics

Standout Features

- 13th Gen Intel Core-H (up to 14 cores) – higher clock speed
- Up to NVIDIA RTX 2000 Ada (8GB)
- 96GB dual chancel DDR5 memory – dual DIM easily upgradable
- 4TB PCIe Gen 4 M.2 storage
- WQUXGA (UHD+) with HDR400, Dolby Vision, and X-Rite factory color calibration – important for Media, photo processing, and manufacturing
- Larger 90Wh battery
- Brighter 800nit UHD+ display with Low Blue Light Eyesafe certification
- P16v has 96GB max RAM compared to HP competitive platform
- P16v has a better thermal assembly (dual fan v. single fan) compared to Dell competitive platform
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ThinkPad P16v AMD - Accessible Power

Industry Users

- Architects
- Engineers
- SW Developers
- Small and medium businesses
- Higher education
- CAD/BIM designers
- Artists/creators
- Government
- Radiologists
- Pathologists
- Research scientist

Common Use Cases/Workflows

- Adobe Suite; video/photo editing
- 2D, 3D, CAD/CAM/BIM
- Design and Modeling
- SW Development
- Presentations and remote collaboration
- High resolution external displays
- Power MS Office user

Standout Features

- AMD Ryzen PRO 7000-H (up to 8 cores)
- Up to NVIDIA RTX 2000 Ada (8GB)
- Up to 64GB Max
- 4TB PCIe Gen 4 M.2 storage
- WQUXGA (UHD+) with HDR400, Dolby Vision, and X-Rite factory color calibration
- Larger 90Wh battery
- Brighter 800nit UHD+ display with Low Blue Light Eyesafe certification
- P16v has 96GB max RAM compared to HP competitive platform
- P16v has a better thermal assembly (dual fan v. single fan) compared to Dell competitive platform
- Longer battery life compared to Intel P16v
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ThinkPad P16s Intel - On-the-Go Power and Performance

Industry Users

- K-12 CTE Students
- Small/medium businesses
- Developers
- Clinicians

Common Use Cases/ Workflows

- Adobe users
- 2D CAD/CAM
- High School CTE
- Presentations and remote collaboration
- Heavy Excel usage
- Data entry due to 10 key number pad
- Clinical cart integration
- EHR data entry

Standout Features

- 13th Gen Intel Core-P CPU options with 28W thermal design (up to 14 cores)
- NVIDIA RTX A500 GPU or Intel Iris Xe integrated graphics (UMA)
- Up to 64GB Dual Channel LPDDR5 Memory
- 2TB PCIe Gen 4 m.2 storage
- 10 key number pad
- 3.7lbs.;52.5Wh or 86Wh battery options
- P16s has lower starting weight than HP competitive platform
- P16s has a bigger battery than the Dell competitive platform
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ThinkPad P14s Intel - Lenovo's Lightest Mobile Workstation

Industry Users

- Architects, designers, engineers (light duty 2D CAD)
- Personas viewing CAD data (C-Suite Manufacturing, Procurement, QA)
- K-12 CTE Students
- Developers
- Clinicians
- Remote teleradiology
- Light duty remote patient monitoring due to video monitoring/GPUs

Common Use Cases/ Workflows

- Adobe users
- 2D CAD (light duty auto CAD LT)
- Highschool CTE
- Financial analysis
- EHR data entry

Standout Ftueares

- "U" class CPU; Entry GPU
- Leveraged thin and light chassis
- 13th Gen Intel Core-P CPU options with 28W thermal design (up to 14 cores)
- NVIDIA RTX A500 GPU or Intel Iris Xe integrated graphics (UMA)
- Up to 64GB Dual Channel LPDDR5 Memory
- 2TB PCIe Gen 4 m.2 storage \
- 84% Screen to body ratio, 2.8K OLED display
- <3lbs.
- P14s has an onboard RJ45 Ethernet port compared to the HP competitive platform
- P14s has a thinner chassis and lower starting weight compared to the Dell competitive platforms
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ThinkPad P16s AMD - On-the-Go Power and Performance

Industry Users

- K-12 CTE Students
- Small/medium businesses
- Developers
- Clinicians

Common Use Cases/Workflows

- Adobe users
- 2D CAD/CAM
- High School CTE
- Presentations and remote collaboration
- Heavy MS Office usage
- HER data entry

Standout Features

- AMD Ryzen 7000-U Series CPU options
- RDNA3 integrated graphics
- Up to 64GB dual channel LPDDR5 memory
- 2TB PCIe Gen 4 M.2 Storage
- PRO APU driver for ISV Certification
- 10-key number pad
- 3.7lbs.; 52.5Wh or 86Wh battery options
- P16s has lower starting weight than HP competitive platform
- P16s has bigger battery than Dell competitive platform
- Longer battery life compared to P16s Intel
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ThinkPad P14s AMD - Lenovo's Lightest Mobile Workstation

Industry Users

- K-12 CTE Students
- Small/medium businesses
- Developers
- Clinicians
- Light duty remote patient monitoring due to video monitoring/GPUs

Common Use Cases/ Workflows

- Adobe users
- 2D CAD/CAM
- Highschool CTE
- Database Management (Excel)
- Financial analysts
- EHR data entry

Standout Features

- "U" class CPU; Entry GPU
- Leveraged thin and light chassis
- AMD Ryzen 7000U series CPU options with 28W thermal design (up to 8 cores)
- RDNA integrated graphics
- Up to 64GB dual channel LPDDR5 Memory
- 2TB PCIe Gen 4 M.2 storage
- PRO APU driver for ISV Certification
- <3lbs.
- 84% screen to body ratio, 2.8 K OLED display
- P14s has an onboard RJ45 Ethernet port compared to the HP competitive platform
- P14s has a thinner chassis and lower starting weight compared to the Dell competitive platform
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

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ISV Certifications by Vertical

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Go back

DOCKING STATIONS

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Docking Station

Start with:

ThinkPad Universal USB-C Dock

OR

ThinkPad Universal USB-C Smart Dock

$239+
$279+

Customer wants
To Purchase a High-End P Series Workstation

ThinkPad Universal Thunderbolt 4 Workstation Dock

$439+

Customer wants
Thunderbolt Dock or Needs Support for 4 Displays

ThinkPad Universal Thunderbolt 4 Dock
OR
ThinkPad Universal Thunderbolt 4 Smart Dock

$339+
$359+

Customer wants
USB-C Universal Dock, is SMB, and Only Needs Support for 2 Displays

Lenovo USB-C Universal Business Dock

$219+

Customer wants
Mixed Fleet of Notebooks, Some with USB-C and Some Only with USB-A

ThinkPad Hybrid USB-C with USB-A Dock

$296+

Visit
www.smartfind.Lenovo.com
for compatibility information

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Docking Station

Start with:

$239+

OR

$279+

ThinkPad Universal USB-C Dock (40AY0090US)

- Supports max 3 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSBC
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 90W power supply
  - 135W supply also supported

ThinkPad Universal USB-C Smart Dock (40B20135US)

- Supports max 3 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSBC
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 135W power supply

Works with almost every Lenovo commercial notebook except for high-end P series (that need more power) and low-end V series (that don't have a USBC port).

If the customer wants…

Compatible with high-end P series Workstation
→ **ThinkPad Universal Thunderbolt 4 Workstation Dock**

Thunderbolt Dock/support for 4 displays
→ **ThinkPad Universal Thunderbolt 4 Dock**
→ **ThinkPad Universal Thunderbolt 4 Smart Dock**

USB-C Universal Dock, is SMB, and only needs support for 2 displays
→ **Lenovo USB-C Universal Business Dock**

Mixed fleet of notebooks with some USB-C and some only USB-A
→ **ThinkPad Hybrid USB-C with USB-A Dock**

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Compatible with High-End P Series Workstation

Go back

$439+

ThinkPad Universal Thunderbolt 4 Workstation Dock *(40B00300US)*

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 300W power supply

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Thunderbolt Dock/Support for 4 Displays

Go back

$339+

ThinkPad Universal Thunderbolt 4 Dock *(40B00135US)*

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock port
- Comes with 135W power supply

$359+

ThinkPad Universal Thunderbolt 4 Smart Dock *(40B10135US)*

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock port
- Comes with 135W power supply

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USB-C Universal Dock, is SMB, and Only Supports 2 Displays

Go back

$219+

Lenovo USB-C Universal Business Dock *(40B30090US)*

- Supports max 2 external displays
- Video ports: 1xDP1.4, 1xHDMI2.0
- Downstream ports: 3xUSB-A, 2xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock slot
- Comes with 90W power supply
    - Can also support 135W supply

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Mixed Fleet of Notebooks w/ Some USB-C and Some only USB-A

Go back

$296+

ThinkPad Hybrid USB-C with USB-A Dock *(40AF0135US)*

- Supports max 2 external displays
- Video ports: 2xDP1.2, 2xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Comes with 135W power supply

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SMART
COLLABORATION
Go back
Lenovo

Platform Type:

Microsoft Teams

Zoom

Google Meet

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Room Size: Microsoft Teams/Zoom

Go back

Personal
(1-2 people)

Small
(2-6 people)

Medium
(6-10 people)

Large
(10-20 people)

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Microsoft Teams/Zoom Personal Room (1-2 people)

ThinkSmart Cam plus Compute/Controller

- Optimize video conference collaboration
- Can be paired with ThinkSmart device or used alone
- Certified for use with Teams and Zoom
- Auto-framing, auto-zoom, whiteboard awareness

ThinkSmart One

- World’s first Windows-based integrated bar
- Combines high-res camera, premium-quality sound, and powerful compute running Microsoft Windows
- Certified for use with Teams and Zoom
- Makes meetings fore efficient and productive

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Microsoft Teams/Zoom Small Room (2-6 people)

ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support

ThinkSmart Hub

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & single-cable mechanism

ThinkSmart One

- World's first Windows-based integrated bar
- High-res camera
- Premium-quality sound
- Powerful compute

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Microsoft Teams/Zoom Small Room (2-6 people)

ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support

ThinkSmart Hub

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & single-cable mechanism

ThinkSmart One

- World's first Windows-based integrated bar
- High-res camera
- Premium-quality sound
- Powerful compute

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Microsoft Teams/Zoom Medium Room (6-10 people)

ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support

ThinkSmart Hub

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & single-cable mechanism

ThinkSmart Core + Bar 180 Full Room Kit

- 11th Gen Intel Core
- Integrated People Count
- Automatic Speaker Detection
- Intelligent Zoom
- Bluetooth® connection for Remote Controller
- Wall mount kit

ThinkSmart One

- World's first Windows-based integrated bar
- High-res camera
- Premium-quality sound
- Powerful compute

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Microsoft Teams/Zoom Medium Room (6-10 people)

ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support

ThinkSmart Hub

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & single-cable mechanism

ThinkSmart Core + Bar 180 Full Room Kit

- 11th Gen Intel Core
- Integrated People Count
- Automatic Speaker Detection
- Intelligent Zoom
- Bluetooth® connection for Remote Controller
- Wall mount kit

ThinkSmart One

- World's first Windows-based integrated bar
- High-res camera
- Premium-quality sound
- Powerful compute

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Microsoft Teams/Zoom Large Room (10-20 people)

ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support

ThinkSmart Core + Bar 180 Full Room Kit

- 11th Gen Intel Core
- Integrated People Count
- Automatic Speaker Detection
- Intelligent Zoom
- Bluetooth® connection for Remote Controller
- Wall mount kit

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Room Size: Google Meet

Go back

Small
(2-6 people)

Medium
(6-10 people)

Large
(10-20 people)

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Google Meet, Small Room Kit

MEET COMPUTE SYSTEM

SMART AUDIO BAR

SMART CAMERA

REMOTE CONTROL

- Remote control instead of touch controller
- Mics integrated into speaker bar (no mic pod)

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Google Meet, Medium Room Kit

Go back

MEET COMPUTE SYSTEM

SMART AUDIO BAR

TOUCH CONTROLLER

SMART CAMERA

MIC POD

- All 5 components
- Touch controller
- 1 mic pod

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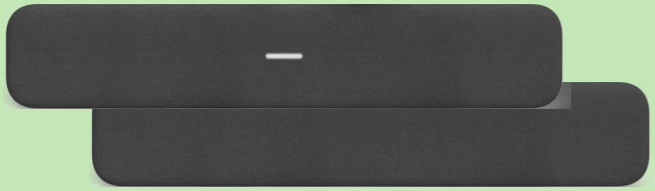
Google Meet, Large Room Kit

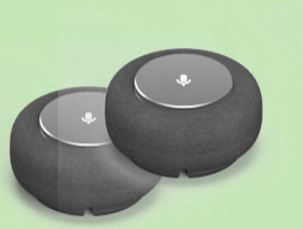
MEET COMPUTE SYSTEM



SMART AUDIO BARS

TOUCH CONTROLLER

SMART CAMERA XL



MIC PODS

- Larger camera instead of Standard
- 2 speaker bars
- 2 mic pods

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Smarter technology for all

Lenovo

thanks.

Resources for Additional Information

Atlas

- Notebook information: **Link to Notebook/Tablet Homepage**
- Desktop information: **Link to Desktop Homepage**
- Workstation information: **Link to Workstation Homepage**
- Docking Stations information: **Link to Accessories Homepage**
- Smart Collab information: **Link to ThinkSmart/Smart Collab Homepage**
- Services information: **Link to Services Homepage**

Product Training Videos

- Grow @ Lenovo: **Intro to Lenovo Products for Enterprise**
- Grow @ Lenovo: **Lenovo SMB Product Portfolio**

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Product Data Sheets

Enterprise NB:

X1 Carbon Gen 10
X1 Yoga Gen 7
X1 Nano Gen 2
X1 Extreme Gen 5
X1 Titanium Yoga Gen 1
X1 Fold Gen 1

Z13 Gen 1
Z16 Gen 1

X13 Gen 3: Intel and AMD
X13 Yoga Gen 3
X13s Gen 1
X12 Detachable

T14 Gen 3: Intel and AMD
T16 Gen 1: Intel and AMD
T14s Gen 3: Intel and AMD

L13 Gen 3: Intel and AMD
L13 Yoga Gen 3: Intel and AMD
L14 Gen 3: Intel and AMD
L15 Gen 3: Intel and AMD

C14 Gen 1 Chromebook

C13 Yoga Gen 1 Chromebook

K14 Gen 1: Intel and AMD

SMB NB:

E14 Gen 4: Intel and AMD
E15 Gen 4: Intel and AMD

TB13s G4: ARB and IAP
TB13x Gen 2
TB14 Gen 4: ABA and IAP
TB14p Gen 3
TB14s Yoga Gen 2
TB15 Gen 4: ABA and IAP
TB15p Gen 2
TB16 NX
TB Plus Gen 3

V14 Gen 3: ABA and IAP
V15 Gen 3: ABA or IAP

Desktops:

M70q Tiny Gen 3
M75q Tiny Gen 2
M80q Tiny Gen 3
M90q Tiny Gen 3

M70s Gen 3
M75s Gen 2
M80s Gen 3
M90s Gen 3

M70t Gen 3
M80t Gen 3
M90t Gen 3

Neo30a 24”
Neo50s

M70a Gen 3
M90a Gen 3
M90a Pro Gen 3

ThinkEdge SE30
ThinkEdge SE50
ThinkEdge SE70

TIO Gen 4 22”
TIO Gen 4 24”
TIO 27”
TIO Flex 22t
TIO Flex 24t
TIO Flex 24v
TIO Flex 27i

WorkStation:

P1 Gen 5
P17 Gen 2
P16 Gen 1
P16s Gen 1
P14s Gen 3
P15v Gen 3: Intel and AMD
T15p Gen 3

P920 Rack
P920
P720
P620
P520
P520c

P340 Tower
P350 Tower
P360 Tower
P348 Tower
P358 Tower

P340 SFF
P350 SFF
P360U SFF

P340 Tiny
P360 Tiny

Collaboration:

ThinkSmart Hub, Teams
ThinkSmart Hub, zoom

ThinkSmart View, Teams
ThinkSmart View, Zoom

Google Meet Series One Room Kit
Google Meet Series One Room Kit G2

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